Working to Equitably End Homelessness in Detroit, Highland Park, & Hamtramck

#### Board Meeting Agenda | June 7, 2021 | 2:00-4:30pm | Webinar: Registration Link

#### **CoC Board Norms:**

- Start and end on time.
- Come prepared.
- Focus on strategy and high-level goals.
- Be aware of different roles you're playing.
- Be solutions oriented.
- Avoid rabbit holes & use the parking lot.

#### **CoC Board Draft Values:**

- Homelessness should be rare, brief and non-recurring.
- Flexibility to respond to emerging ideas and challenges or try new and innovative ideas and projects.
- Racial equity as demonstrated through equitable outcomes
- Transparent decision that makes the greatest possible use of data.
- Collaboration and a cross-systems approach.

Time	Agenda Item	Presenter	Committee (see acronym list below)	Attachment	
	Housekeeping & Ag	enda Setting			
2:00 pm	Welcome and Introductions	Amy Brown	EC		
2:05 pm	Executive Committee Report & Announcements  - Date of July Board Meeting (Moved to July 12 <sup>th</sup> )  - EHV Update  - Alternative Shelter Incentives	Amy Brown	EC		
2:15 pm	Consent Agenda - May 2021 Board Minutes (ACTION ITEM – VOTE)	Amy Brown	EC	# 1	
Additional Information (No Immediate Action) <sup>1</sup>					
	Applications and	d Funding			
2:20 pm	FY2021 CoC Competition	Amanda Sternberg	VFPC	# 4a & b	
	- General Update on Progress of Competition				
	- FY2021 Project Ranking & Reallocation Policies (ACTION ITEM – VC	OTE)			
	Additional Information (No Immedia	ate Action) <sup>2</sup>	·	# 5 – 6	
	Committee	Work			
2:50 pm	Committee on Youth Homelessness Update - Proposal to apply for YHDP (ACTION ITEM – VOTE)	Scott Jackson	СҮН	# 7	
3:10 pm	5 minute break 😊 (Stay on Zoom please!)				
	Data and Rep	porting			
3:15 pm	Final PIT & HIC Data	Kiana Harrison	HAND		
	Additional Information (No Immedia	ate Action) <sup>3</sup>		# 8	

<sup>&</sup>lt;sup>1</sup> Additional Information from Housekeeping & Agenda – Attachment 2: CoC Board Attendance Tracking and Attachment 3: Apr. Exec. Com. Minutes

<sup>&</sup>lt;sup>2</sup> Additional Information from Applications & Funding – Attachment 5: FY2019 New Project Ramp Up Report and Attachment 6: United Way Grant Summary

<sup>&</sup>lt;sup>3</sup> Additional Information from Data & Reporting – **Attachment 8:** Final FY2020 SPM Data

	Advancing Equity						
3:25 pm	Review of NIS Housing Justice Roadmap	NIS	EC				
	- Result of Vision Vote & Next Steps						
	Supportive Services						
4:20 pm	Medicare Waiver Update & Services Funding	Lindsey Bishop-Gilmore	EC				
4.30nm - /	4:30nm - Adjourn						

NEXT MEETING: JULY 12TH, 2021 | 2:00-4:30PM | WEBINAR (UNTIL IN-PERSON MEETINGS RESUME)

#### **Key Committee and System Partner Acronyms:**

CGC - CAM Governance Committee - Co-Chairs: Celia Thomas & Charles Pearson | Staff: Catherine Distelrath & Scott Jackson

EC - Executive Committee - Chair: Amy Brown | Vice-Chair: Alicia Ramon | Secretary: DaJuan Smith

CAM - Coordinated Assessment Model - Detroit's Coordinated Entry System (Managed by Southwest Solutions)

**CoD** – *City of Detroit* 

HAND - Homeless Action Network of Detroit - Detroit's Collaborative Applicant, CoC Lead Agency, and HMIS Lead Agency

#### **Additional Acronyms for Reference:**

**BNL** = By-name List

**CoC** = Continuum of Care

**CE** = Coordinated Entry

**CARES** = Coronavirus Aid, Relief, and Economic Security Act

**CDBG** = Community Development Block Grant

**CH** = Chronically Homeless

**DV** = Domestic Violence

**ESG** = Emergency Solutions Grant

**ESP** = Emergency Shelter Partnership

FY = Fiscal Year

**HIC** = Housing Inventory Count

**HMIS** = Homelessness Management Information System

**HUD** = US Department of Housing & Urban Development

MI = Michigan

**MSHDA** = Michigan State Housing Development Authority

**PIT =** Point in Time Count

**P&P** = Policies and Procedures

**PSH** = Permanent Supportive Housing

**RFP** = Request for Proposals

**RRH** = Rapid Re-Housing

**SH** = Supportive Housing

or supportive mousting

**SPDAT** = Service Prioritization Decision Assistance Tool

**SPM** = System Performance Measure

**TA** = Technical Assistance

**TH** = Transitional Housing

**QR** = Quarterly Report



Working to Equitably End Homelessness in Detroit, Highland Park, & Hamtramck

May 3, 2021 Board Meeting Minutes

(Meeting packet can be accessed by clicking here; Meeting Slides by clicking here)

Board Members Present	t
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Amy Brown Anne Blake Ari Ruttenberg Catherine Distelrath

Celia Thomas DaJuan Smith **Deloris Cortez** Donna Price

**Eleanor Bradford** Erica George **Gerald Curley** Katie Zeiter

Vanessa Samuelson

Sharvn Johnson Ted Phillips

#### **Absent Board Members**

Ashlee Cunningham Jov Flood June White Ray Shipman

#### **Excused Board Members**

Chioke Mose-Telesford Elizabeth Vasquez Shawntae Harris-Mintline

Tasha Gray

#### **General Public**

Amanda Sternberg Andrea Dye-Farginson

Bobby Brown Carly Steele Erin Nixon Jamie Wojahn Jane Scarlett Jasmine Morgan Joey Merchant Kaitie Giza Kathleen Noel Kiana Harrison Kimberly Benton Lindsey Bishop-Gilmore Luke Hassevoort Marguerite Lawrence Matthew Tommelein

Michelle Monette Olivia Carter

Patricia McCaffrey-Green

ReGina Hentz Scott Jackson Sheila Scheppman Viki DeMars Vineta Mitchell Virgil Williams Jr.

#### Amy B. opened the meeting at 2:00 pm with introductions – utilizing the chat box.

**Executive Committee Report & Announcements:** 

#### Summary –

- Amy B. took some time to go over the webinar logistics: including the agenda, breakout rooms, and the presentations.
- **Upcoming General Membership Meeting:** 
  - Amy B. reminded board members to attend the May General Membership Meeting to participate in the vote on whether or not to adopt the proposed vision for the Detroit CoC. This meeting will be held on May 18th from 1:30 – 3pm (registration link).
- Housing Choice Voucher (HCV) Update:
  - o Catherine D. reminded attendees that MSHDA has been pulling more people from the Homeless Preference HCV Waitlist. The anticipation is that MSHDA will continue to pull monthly throughout 2021. Catherine requested that participants ensure staff from their agency are aware of the increase and are working with clients to navigate the process.

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- Catherine gave a shoutout to NSO Tumaini, DRMM Genesis House, AFG RRH, and Wayne Metro RRH for their exceptional progress in moving clients who have been pulled through the process.
- o Persons with questions can reach out to Catherine (cdistelrath@swsol.org)
- New Outreach Initiatives
  - Terra reported that Motor City Mitten Mission (MCMM) will be coming on board to provide Outreach in Detroit within the next month or so. They will be participating on two special initiative projects.
    - Homeless Outreach Teams (HOT) a combined effort between street outreach (provider = MCMM) and community mental health (provider = CCIH) to collaboratively engage unsheltered folks to address their housing and behavioral health needs simultaneously. This is targeted in the 3<sup>rd</sup> precinct in Detroit.
    - 8 Mile and Woodward MCMM will partner with the PATH team in Oakland County to link persons who panhandle at this intersection with long-term housing resources.

#### **Consent Agenda**

**April Board Meeting Minutes** 

- The floor was opened for questions. None were asked.
- Celia motioned to approve the April 2021 Board Minutes. Sharyn seconded the motion. Of the 13 voting members present, 12 voted in favor. 0 were opposed. 1 abstained. The motion passed.

#### **FY2020 CoC Competition Launch:**

#### Summary -

- Amanda S. provided the CoC Board with context about what has happened with the CoC Competition to-date and what they can expect to come before them in the coming months.
  - Amanda explained that there two branches to the CoC Competition that occur mostly at the same time: the national competition (where the CoC puts together the application packet to HUD that is evaluated and scored to determine how much funding to allocate to the community) and the local application process (the process we use locally to determine how we will allocate the CoC funding that we are awarded from HUD). The local application process also encompasses two elements: renewal projects (projects that currently receive CoC funding that are seeking to have that funding renewed) and new projects (projects that do not currently receive funding from HUD and are applying to become a recipient).
  - o Amanda also reviewed an anticipated timeline for this year's CoC Competition. The timeline is as follows:
    - 2020 CoC Board approved the VFPC recommendations for new project funding and evaluation criteria. A new project RFP was released and local projects applied for funding.
    - January 2021 HUD canceled the FY2020 CoC Competition.
    - February 2021 VFPC reviewed draft CoC policies for the FY2021 competition. The New Project Review Committee reviewed the FY2020 new project applications.
    - March 2021 The proposed policies reviewed by VFPC were opened up for public comments. The New Project Review Committee developed recommendations for the applications that were received.
    - April 2021 VFPC approved the recommendations from the New Project Review Committee (presented to the CoC Board today). VFPC and PEC met collectively to provide responses to the public comments that were received.

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- May 2021 (current) The CoC Board is being asked to approve the FY2021 CoC Renewal Project Evaluation & Scoring Criteria as well as the New Project Review Committee's recommendations. Agencies will be informed of the Board's decisions and given additional instructions about the local competition.
- June 2021 (future) The CoC Board will be asked to approve CoC Project Priority Ranking & Reallocation Policies. Renewal project review
  process will be underway.
- July 2021 Review of Round 2 new project applications. Anticipated release of HUD's FY2021 NOFA.
- August 2021 CoC Board will be asked to approve the Appeals Committee and New Project Review Committee Recommendations. VFPC will
  develop a final project priority ranking list.
- September 2021 CoC Board will be asked to approve the final project ranking priority ranking list and to provide input on the CoC application. If the NOFA is released in July, the CoC application may be due to HUD in late September.
- November 2021 CoC Board debriefed on FY2021 CoC Competition.
- Late 2021/Early 2022 HUD announces FY2021 new and renewal project funding.
- Amanda then reviewed the recommendations that CoC Board was being asked to approve: the FY2021 Renewal Project Scoring and Evaluation Criteria
  and the New Project Review Committee recommendations. These recommendations are detailed in the meeting materials. The aims of the
  recommendations are as follows:
  - To ensure that the CoC is using data to make funding decisions ensuring that funded projects meet performance standards and fill local need
  - To increase capacity and quality of PSH projects and to create opportunities to diversify the portfolio of providers (particularly PSH providers)
  - To further our CoC's goals of ending chronic homelessness.

#### Decision –

- Gerald motioned to approve the FY2021 Renewal Project Scoring and Evaluation Criteria. Donna seconded the motion. Of the 10 eligible voting members present, 10 voted in favor. 0 were opposed. 0 abstained. The motion passed.
- Anne motioned to approve the Values and Funding Committee's three recommendations for New Project Funding for the FY2021 competition. Donna seconded the motion. Of the 10 eligible voting members present, 10 voted in favor. 0 were opposed. 0 abstained. The motion passed.

#### Next Steps -

• HAND will continue to move forward the work that was detailed above and will come to the Board for updates and decision-making in the coming months. **Notice of Policy Updates:** 

#### Summary –

- The City of Detroit in collaboration with HAND and CAM has updated the Rapid Re-Housing P&P and developed a new P&P to guide how the CoC helps clients navigate the HCV Process. The new policies have been posted on HAND's website and can be found by clicking below:
  - o Link to RRH P&P
  - o Link to HCV P&P

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#### **2020 CAM Annual Report:**

#### Summary -

- CAM recently released their 2020 data report. Scott reviewed the report (included in the meeting materials) with the CoC Board calling out important data and take-aways. The report is organized into four main segments access, assessment, prioritization, and referral (the four main service components of CAM). Some of the highlights are as follows:
  - o In 2020, over 67,000 people either presented at a CAM access point (3,573) or called into the call center (63,691). CAM saw significantly more volume of contacts through the call center model.
    - CAM documented over 40,000 engagements with persons who sought support averaging to roughly 147 engagements per day.
    - CAM conducted 8,211 intakes in 2020, coming to an average of 29 intakes per day. This is lower than the average intakes for 2019. This shows
      that while CAM talked to significantly more people with the opening of the phone lines, a lot of the calls were not related to services that CAM
      and the CoC is able to provide.
      - New in 2020, CAM was able to report on the number of youth who were referred to youth-specific shelters vs. general shelters. The data shows that 61% percent of unaccompanied youth and 28% of parenting youth were referred to youth-specific shelters.
      - We saw a decline in the total number of shelter referrals throughout 2020. This is the opposite of the trends that were seen in 2018 and 2019. This may be something that we want to dive into more and try to better understand as a system.
    - CAM staff made 2,294 diversions in 2020 coming to an average of 8 per day. Families were referred at a higher rate than singles.
  - Single adults are more likely to score in acuity group 1 (prioritized for PSH) whereas families are more likely to score in acuity group 3 (prioritized for RRH). This is due in part to the fact that singles are more likely to be chronically homeless than families.
  - o In 2020, 609 referrals were made to permanent housing programs (this is a decline from the 732 referrals made in 2019). This decline is likely explained in part due to the impacts of the pandemic.
  - o In 2020, roughly 63% of the persons added to the Homeless Preference-Housing Choice Voucher waitlist were pulled for a voucher.
  - o 176 households on the chronic by-name-list and 289 households on the veteran-by-name list were housed in 2020.

#### Next Steps -

• CAM will continue to monitor and report out.

#### **Modifying the CoC Board Values:**

#### Summary -

- Vanessa S. briefly reviewed a timeline of the work that has been done to facilitate the adoption of values to drive the work of the CoC Board. The work began in late 2019 when values were drafted and adopted. This work continued in mid-late 2020 with small group discussions. Feedback highlighted a desire to center the values in equity. These values were updated to align with this and feedback was gathered on the new revision in early 2021. A small working group of board members met in March 2021 to incorporate the feedback and create the drafted values which are being discussed today.
- The proposed values are as follows:
  - An Outcomes Orientation actions adopted and advanced by the CoC Board will be rooted in successfully preventing homelessness where possible, and if not possible, making the experience of homelessness rare, brief, and one-time.

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- Equity we demonstrate a commitment to equity through inclusive, transparent, and thorough decision-making processes and communication,
   regular examination of equitable outcomes, and diverse representation across the board and committees.
- o Person-Centered Housing & Services all persons have the right to accessible, low-barrier, safe, and sustainable housing and services that honor all identities, strengths, and needs including race, age, gender, sexual orientation, mental health supports, substance use, and any other dimension that could be used to discriminate.
- O Data-driven approach decision-making processes should make the greatest possible use of quantitative and qualitative data, disaggregated in ways to assess equitable outcomes where possible.
- Responsive Solutions the entities that form our CoC must have the flexibility to respond to emerging ideas and challenges and to try new and innovative ideas and projects.
- Cross-Systems Collaboration the experience of homelessness is a result of structural inequities and systemic racism. To successfully make progress towards our outcomes, inclusiveness, engagement, collaboration, and cross-systems partnerships are required.

#### Next Steps –

• Participants were asked to reflect on the values and complete a survey to share what they think we should be doing to connect the board's values to action. The Board will be asked to vote to formally adopt the proposed values at an upcoming meeting.

**Amy B. closed the meeting at 4:35pm.** The next CoC Board meeting will be on Monday, June 7<sup>th</sup>, from 2 – 4:30pm. Location will continue to be virtual due to COVID-19.



### **2021 Detroit CoC Board Meeting Attendance**

Board Member	/ \	anuary co	Epriary	harch	ADril	May	June	July A:	jugust sec	genthet of	idber Mon	eribet Decerit	Total Present	Total Excused Absence	Total Unexcused Absence
Anne Blake	Р	Р	Р	Р	Р								5	0	0
Amy Brown - <b>Chair</b>	Р	Р	Р	Р	Р								5	0	0
Deloris Cortez	Р	Р	Р	U	Р								4	0	1
Eleanor Bradford	Р	Р	Р	Р	Р								5	0	0
Ashlee Cunningham	Р	Р	Р	E	U								3	1	1
Gerald Curley	Р	Р	Р	Р	Р								5	0	0
Catherine Distelrath	Р	Р	Р	Р	Р								5	0	0
Joy Flood	Р	Р	Р	Р	U								4	0	1
Erica George	Р	Р	Р	E	Р								4	1	0
Tasha Gray	Р	Р	Р	Р	E								4	1	0
Shawntae Harris-Mintline	Р	Р	Р	Р	E								4	1	0
Sharyn Johnson	Р	Р	Р	Р	Р								5	0	0
Terra Linzner	Р	Р	Р	E	Р								4	1	0
Chioke Mose-Telesford	Р	Р	Р	Р	E								4	1	0
Ted Phillips	Р	Р	Р	U	Р								4	0	1
Donna Price	Р	Р	Р	Р	Р								5	0	0
Vanessa Samuelson	Р	Р	Р	Р	Р								5	0	0
Mary Sheffield (Ari Rettenburg)	Р	Р	Р	U	Р								4	0	1
Ray Shipman	Р	Р	Р	Р	U								4	0	1
DaJuan Smith	Р	Р	U	Р	Р								4	0	1
Celia Thomas	Р	Р	E	Р	Р								4	1	0
Elizabeth Vasquez	U	Р	Р	U	E								2	1	2
June White	Р	Р	Р	Р	U								4	0	1
Katie Zieter	Р	Р	Р	Р	Р								5	0	0

#### Codes:

P = Present

E = Excused Absence

U = Unexcused Absence

Board member attendance and timely notification of absences is vital in ensuring that we are able to reach quorum at our meetings. Per the governance charter, our attendance policy is as follows: "Members of the Detroit CoC Board may remove a Board member (elected or appointed) who is absent for two (2) Board regularly scheduled meetings in any twelvemonth period. Unexcused absences from special meetings will generally not beconsidered in this calculation but may be included as appropriate. Absences are considered excused if the CoC Board Chair is notified within 8 hours of the meeting via phone, e-mail, or letter."

In order to be considered excused, please send written notice to the Board Chair (abrown@noahprojectdetroit.org), Secretary (jebaugh@swsol.org), and the CoC Coordinator (kaitie@handetroit.org) at least 8 hours before the meeting commences. After one unexcused absense, the board member will be sent a warning

notification. If during that calendar year, the board member has an additional unexcused absense, they will be removed.



MAY 5, 2021 | 4-5PM | WEBINAR

## **MINUTES**

#### Attendance

Executive Committee Members: Amy Brown, Vanessa Samuelson, Donna Price, DaJuan Smith, Celia Thomas

**System Partners:** Terra Linzner, Tasha Gray, Kaitie Giza, Catherine Distelrath, Lindsey Bishop-Gilmore, Gerald Curley, Scott Jackson

Time	Agenda Item & Notes	Presenter/ Facilitator	Supporting Materials
4:00 pm	1. YHDP Proposal	Scott	YHDP letter
	<b>Summary:</b> Scott explained that YHDP is a grant from HUD that supports	Jackson	from CYH
	communities in their efforts to improve their coordination and planning		to EC
	for their local response to youth homelessness. It also helps to fund youth		
	programming. Detroit has applied twice and has not been successful in		
	receiving funding. The CYH is hoping to apply again in 2021. There have		
	been a number of ways that the committee has grown since the last		
	application and they feel hopeful that they will have a competitive		
	application this year. Scott briefly reviewed a letter which requests that		
	Detroit apply this year, the rationale for the request, and what would be		
	necessary from various systems-partners if we were to apply.		
	Next Steps: The Executive Committee will review the letter		
	independently over the next week. They will bring questions to the next		
	meeting and develop a plan for next steps.		
4:18 pm	2. May Board Meeting Debrief	Amy	
	Summary: The Executive Committee appreciated the high level of data	Brown	
	that was engaged with during the meeting. It was recommended by an		
	EC member to consider how to dive more deeply into the data at future		
	meetings.		
4:20 pm	3. May General Membership & June Board Meeting Prep	Kaitie Giza	
	Summary: The Executive Committee spent some time thinking through		
	considerations for voting on the vision at the May General Membership		
	Meeting. The Executive Committee discussed the merits of holding two		
	separate votes – one for the Board and one for General Membership vs.		
	having the Board entrust the vote to the General Membership as an		
	extension of trust/expression of unity. We need to consider what		
	precedent we are following, what new precedent it sets to have both		
	groups vote in the same meeting and what that means for us moving		
	forward.		
	Next Steps: Kaitie and Tasha will meet internally to discuss various		
	options and bring a recommendation to the Executive Committee next		
	week.		

4: 55 pm	4. Vision Vote and Next Steps	Vanessa	
	<b>Summary:</b> Vanessa briefly reviewed the draft slide deck for the joint May	Samuelson	
	General Membership/Board Meeting – highlighting a couple of key		
	slides. The Executive Committee gave recommendations. The Executive		
	Committee briefly spoke through what would be the next steps after the		
	vision is adopted.		
	Next Steps: Vanessa, Kaitie, Amy, and Tasha will meet tomorrow to		
	finalize the slide deck.		

MAY 12, 2021 | 4-5PM | WEBINAR

## **MINUTES**

#### Attendance

Executive Committee Members: Amy Brown, Vanessa Samuelson, Celia Thomas, DaJuan Smith, Donna Price

System Partners: Kaitie Giza, Tasha Gray, Terra Linzner, Lindsey Bishop-Gilmore, Gerald Curley

Time	Agenda Item & Notes	Presenter/ Facilitator	Supporting Materials
4:00 pm	1. May General Membership Vote & Continued Work with Advisors	Amy	<u>Vote</u>
	<b>Summary:</b> The Executive Committee briefly reviewed the proposal for	Brown	<u>Proposal</u>
	how to structure the vote on the vision (linked to the right). The group		
	briefly discussed the pros and cons of both options.		
	NIS has begun meeting with the Advisory Group again. The group		
	discussed how it might be helpful to meet with NIS soon to plan for how		
	the partnership can progress in the coming weeks.		
	Amy briefly reviewed the slides for the General Membership Meeting.		
	<b>Decision:</b> The Executive Committee voted to enact Option A in the		
	proposal (email the Board to vote prior to the General Membership Meeting).		
	Next Steps: Kaitie will email the Board to garner votes on Thursday		
	Morning. The vote will be due Monday at 12noon. NIS will attend next		
	week's EC Meeting. Amy and Vanessa will email EC members to make		
	assignments for presenting at Tuesday's General Membership Meeting.		
4:31 pm	Request to Apply for YHDP Round 4	Tasha	<u>YHDP</u>
	Summary: Scott walked the Executive Committee through the proposal	Gray	<u>Request</u>
	from CYH to submit an application during this year's round of YHDP		
	(linked to the right). The Executive Committee discussed the capacity		
	that would be needed to apply and compose a strong application. The		
	group discussed the pros and cons about hiring a consultant to help with		
	the application (both on the writing and project management front).		
	Several EC members expressed a preference in utilizing a consultant.		
	<b>Decision:</b> The Executive Committee affirmed the desire to apply for YHDP		
	this year – with final approval resting with the CoC Board. The Executive		
	Committee agreed to pursue hiring a consultant (utilizing CoC Planning		
	Dollars) to assist with the application.		
	Next Steps: The Board will vote on whether we will apply as a community		
	in Round 4 at June's Board Meeting. Tasha will map out a budget and		
	what work may need to be shifted to make room to prioritize the YHDP		
	application. Scott, Catherine, and Lindsey will meet to help develop the		
	scope for the consultant.		

MAY 19, 2021 | 4-5PM | WEBINAR

## **MINUTES**

#### Attendance

Executive Committee Members: Amy Brown, Donna Price, Vanessa Samuelson, Celia Thomas

**System Partners**: Gerald Curley, Amber Matthews, Catherine Distelrath, Terra Linzner, Tasha Gray, Kaitie Giza, Kevin Solarte

Time	Agenda Item & Notes	Presenter/ Facilitator	Supporting Materials
4:00 pm	1. Housing Justice Road Next Steps	Kevin	
	<b>Summary:</b> Kevin reviewed the plans for NIS over the next two months –	Solarte	
	through June. During this time, NIS' efforts will be devoted to partnering		
	with the Advisors Group. The advisor group will continue meeting bi-		
	weekly and will have two strategic planning sessions. This time will be		
	devoted to long-term planning for how the group can and will function		
	past June. There is also funding for two advisor to attend up to 10 hours		
	of other community meetings. NIS is also going to a scan of 3 strong lived		
	experience coalitions and provide the CoC with an overview of their		
	governance, supports, and priorities.		
	The group then went on to jump start some of the planning. Kevin asked		
	for the group to highlight some of the ways that they want to engage		
	the CoC Board, General Membership, Providers, and Community about		
	the roadmap moving forward. Some of the ideas were as follows:		
	Do a lot of stage setting and framing prior to launching  Build in time for one on and smaller group convergations.		
	Build in time for one-on-one and smaller group conversations  - Engage with Jawas learn and eith council marshors.		
	Engage with lawmakers and city council members  The group also discussed what things pood to be planned for during the		
	The group also discussed what things need to be planned for during the strategy sessions. Some of the ideas are as follows:		
	CoC Board and General Membership Engagement		
	HRD engagement		
	<ul> <li>Ways to connect the vision and roadmap to existing CoC work</li> </ul>		
	<ul> <li>Ways to prioritize/map out the starting point</li> </ul>		
	Next Steps: Kevin will incorporate the feedback from the Executive		
	Committee, consult with the Advisors Group, and set dates for the		
	upcoming brainstorming sessions.		
4:15 pm	2. American Rescue Plan Act (ARPA) Funding	All	
	<b>Summary:</b> The City of Detroit will receive two ARPA allocations – HOME		
	and Treasury. For the treasury funding, the budget planning is currently		
	underway. HRD has submitted a few requests for funding for things such		
	as prevention, code blue efforts, etc. Some of this money will likely be		
	utilized to repair housing stock in Detroit as well. The city is hoping to		
	engage in a participatory budget process. The planning for the \$26M in		

HOME funding is not as far along. Terra mentioned a proposal for a pilot to monitor client housing outcomes with more targeted supportive services. The City of Detroit also elected to directly receive CERA round 2	
funding. This will be roughly \$26M.  Next Steps: We will continue these conversations via email and at future	
meetings.	

MAY 26, 2021 | 4-5PM | WEBINAR

## **MINUTES**

#### Attendance

Executive Committee Members: Amy Brown, Vanessa Samuelson, DaJuan Smith, Celia Thomas, Donna Price

System Partners: Kaitie Giza, Tasha Gray, Catherine Distelrath, Terra Linzner, Lindsey Bishop-Gilmore, Scott Jackson

Agenda Item & Notes	Presenter/	Supporting
		Materials
1. Follow Up Around YHDP	Scott	<u>YHDP</u>
<b>Summary:</b> The YHDP NOFO officially released this week. Applications are	Jackson	<u>Synopsis</u>
due on July 27 <sup>th</sup> . The group spent time checking in about the various next		
steps that were assigned at the last meeting. CYH was able to provide		
feedback on the scope for the RFP to bring in a consultant. HAND hopes		
to release the RFP by the end of this week. Concurrently, Kaitie will drive		
the application process locally. She has begun reviewing the NOFO and		
developing a workplan. CYH will need to meet more regularly to plan for		
and provide feedback on the application.		
Next Steps: CYH has a meeting on Tuesday and will begin discussions for		
YHDP. The Board will vote to approve our CoC's applying for this round		
at the June 7 <sup>th</sup> meeting.		
1. June Board Meeting	Kaitie Giza	June
Summary: The Executive Committee reviewed the draft agenda for the		Board
June Board Meeting and provided feedback. The Executive Committee		Meeting
discussed the announcements that need to be made. The group also		Agenda
discussed logistics for the upcoming meeting.		
<b>Next Steps:</b> Kaitie will make the necessary adjustments to the agenda.		
Supporting documents are due next Tuesday, June 1st. Kaitie will send the		
Board Packet out next Wednesday. Slides are due to Kaitie by Thursday		
6/3.		
	Summary: The YHDP NOFO officially released this week. Applications are due on July 27th. The group spent time checking in about the various next steps that were assigned at the last meeting. CYH was able to provide feedback on the scope for the RFP to bring in a consultant. HAND hopes to release the RFP by the end of this week. Concurrently, Kaitie will drive the application process locally. She has begun reviewing the NOFO and developing a workplan. CYH will need to meet more regularly to plan for and provide feedback on the application.  Next Steps: CYH has a meeting on Tuesday and will begin discussions for YHDP. The Board will vote to approve our CoC's applying for this round at the June 7th meeting.  1. June Board Meeting  Summary: The Executive Committee reviewed the draft agenda for the June Board Meeting and provided feedback. The Executive Committee discussed the announcements that need to be made. The group also discussed logistics for the upcoming meeting.  Next Steps: Kaitie will make the necessary adjustments to the agenda.  Supporting documents are due next Tuesday, June 1st. Kaitie will send the Board Packet out next Wednesday. Slides are due to Kaitie by Thursday	1. Follow Up Around YHDP Summary: The YHDP NOFO officially released this week. Applications are due on July 27th. The group spent time checking in about the various next steps that were assigned at the last meeting. CYH was able to provide feedback on the scope for the RFP to bring in a consultant. HAND hopes to release the RFP by the end of this week. Concurrently, Kaitie will drive the application process locally. She has begun reviewing the NOFO and developing a workplan. CYH will need to meet more regularly to plan for and provide feedback on the application.  Next Steps: CYH has a meeting on Tuesday and will begin discussions for YHDP. The Board will vote to approve our CoC's applying for this round at the June 7th meeting.  1. June Board Meeting Summary: The Executive Committee reviewed the draft agenda for the June Board Meeting and provided feedback. The Executive Committee discussed the announcements that need to be made. The group also discussed logistics for the upcoming meeting.  Next Steps: Kaitie will make the necessary adjustments to the agenda.  Supporting documents are due next Tuesday, June 1st. Kaitie will send the Board Packet out next Wednesday. Slides are due to Kaitie by Thursday



#### Continuum of Care (CoC) Competition Update

June 7, 2021

#### **Update on FY2021 Competition**

We anticipate a more typical timeline for the FY2021 competition:

- Summer (July): Release of the Notice of Funding Opportunity (NOFO)
- Late summer/early fall (September/October): CoC Application and all Project Applications due to HUD
- Winter (Dec 2021/Jan 2022): HUD makes FY2021 award announcements
- Mid- to Late-2022 (July Oct 2022): Any new project funding awarded in the FY2021 competition under contract

#### **What the Board Can Expect in Coming Months**

Timelines with the CoC competition are always subject to change, as we are required to plan amid unknown timeline obligations from HUD. Based on our experience with the CoC competition, HAND anticipates the following CoC competition items to be brought to the board in the coming months:

- At the May board meeting, the board approved the following:
  - FY2021 Project Priority Ranking and Reallocation Policies
  - Recommendations from Values and Funding Priorities regarding new project applications (detailed below)
- At the June board meeting, the board will be asked to approve:
  - o FY2021 Renewal Project Evaluation and Scoring Criteria
- July board meetings
  - Depending up on when the NOFO is released, the board may anticipate an agenda item related to the CoC competition to be provided at the July board meetings
- August board meeting:
  - o Approval of additional new project applications to be submitted to HUD
- September board meeting:
  - Review of the draft CoC application in preparation for its submission to HUD (note: the CoC general membership votes to approve the CoC application)
- November board meeting:
  - CoC competition re-cap and debrief

#### **Renewal Project Applications**

 A webinar was held on May 17 for all agencies seeking renewal funding. Renewal applications are due June 17.

#### **New Project Applications**

- The RFP for new project applications was released May 18.
- A webinar was held May 19 for agencies interested in applying for new project funding.
- New project applications are due June 25.

#### **Grants Inventory Worksheet**

On May 26, HUD sent the FY2021 Grants Inventory Worksheet to Collaborative Applicants to review and complete. While this is largely an administrative task completed by HAND, it may signal HUD is getting closer to releasing the NOFO.



#### FY2021 Detroit Continuum of Care Competition Project Priority Ranking and Reallocation Policies

June 2021

The CoC Board is asked to vote to approve the following FY2021 Detroit Continuum of Care Project Priority Ranking Policies and FY2021 Reallocation Policy.

The Values and Funding Priorities Committee is bringing the following policies to the board for approval. These policies have been approved by the committee. These policies were also distributed for public comment on March 5, 2021. Comments were received through March 31, 2021. One comment was received, the response to which may be found <a href="https://example.com/here.">https://example.com/here.</a>

Changes to from the FY2019 policies are indicated in red.

#### I. FY2021 Detroit Continuum of Care Project Priority Ranking Policies

#### **A. Project Priority Ranking Order**

The Detroit Continuum of Care (CoC) is required to prioritize and rank projects applying for Continuum of Care (CoC) funding in the annual CoC competition. The following table details the order in which projects seeking renewal and new CoC funding in the FY2021 CoC competition will be prioritized and ranked.

Driegita Deulius Orden	Observations 2010 and Patients
Priority Ranking Order	Change from 2019 and Rationale
1. The CoC's renewal infrastructure projects will be ranked first, by overall percentage scored on the renewal application, from highest to lowest, unless the project scores less than 90% on both of the following. Overall score and HMIS Lead Agency or CAM Lead Agency Specific component, (component 6 or component 7). Projects scoring less than 90% on both components will be ranked with renewal Permanent Supportive Housing projects according to the project's overall score.	<ul> <li>Change from 2019:</li> <li>In 2019, HMIS renewals were ranked higher than CE-SSO. Recommend ranking these two project types based on overall project score without intentionally placing HMIS above CE-SSO.</li> <li>Lower scoring projects to be ranked with PSH projects, rather than with CoC infrastructure projects.</li> <li>Rationale:</li> <li>Emphasize project performance rather than project type.</li> <li>Ranking lower-performing CoC infrastructure projects with PSH projects, rather than with other CoC infrastructure projects, demonstrates the importance of project performance versus a project being priorities for funding based solely on its project type.</li> </ul>
2. New, including new expansion project(s), created via reallocation and/or CoC Bonus funds up to approximately \$1,000,000 in the following order by overall project score:	<ul> <li>Change from 2019:</li> <li>The ranked order recommended for CoC bonus projects aligns with the order in which CoC bonus funding will be allocated to new project applications.</li> <li>Reflecting this same ranking order creates consistency across the application materials.</li> </ul>

#### **Priority Ranking Order**

- a. New or expansion PSH projects that, if funded, would bring additional units of PSH to the CoC, with a baseline goal of at least 40 new units.
- b. New or expansion PSH projects requesting supportive services funding only.
- c. Remaining new or expansion PSH projects.
- d. New or expansion RRH projects.
- e. New or expansion CE-SSO projects.

3. New Domestic Violence Bonus projects\* up to approximately \$500,000 by overall project score.

#### **Change from 2019 and Rationale**

#### Rationale:

- Ranking a portion of new project funding high on the ranking list will help increase the likelihood of additional new units are funded in the CoC.
- Splitting up the total pool of new funding available (see ranking order #9 below), will help to balance the priority of getting some new projects funded, while reducing some of the risk to renewals.
- The language "approximately \$1 million" is used intentionally, as the final amount will not be known until the new project review and decision-making process is completed and new project budgets are known.

#### Change from 2019:

- Recommend ranking a portion of the DV Bonus funding higher on the ranking list, to increase the likelihood of new DV Bonus projects being funded.
- In 2019 all DV Bonus funding was placed at the bottom of the project priority ranking list.

#### Rationale:

- Demonstrates a priority to address the needs of persons fleeing domestic violence.
- As DV Bonus would fund additional RRH for persons fleeing DV, including families fleeing DV, prioritizing these projects here aligns with CoC's goal to end family homelessness.
- Data on need for additional resources targeted to people fleeing DV:
  - o Gaps analysis:
    - Of the families still being served by the homeless system as of the end of 2019, 41 had experienced domestic violence.
  - Over course of 2020 of all households served by RRH, 99 were fleeing domestic violence at the time of program entry.
- The language "approximately \$500,000" is used intentionally, as the final amount will not be known until the new project review and decision-making process is completed and new project budgets are known.
- A \$500,000 RRH project could provide an estimated 25 30 multi-bedroom units of RRH.

<sup>\*</sup> Domestic Violence (DV) Bonus are targeted to serve persons fleeing/attempting to flee domestic violence and/or human trafficking.

#### **Priority Ranking Order**

- 4. Renewal projects that have not yet completed one full calendar year of operations as of 12/31/2020 will be ranked in the following order by overall percentage scored on the application, from highest to lowest:
- a. PSH projects
- b. RRH projects
- c. TH-RRH projects
- d. CE-SSO projects
- e. Dedicated HMIS projects

Note: This ranking order only applies to "stand-alone" renewal projects. Projects that received new, expansion funding in FY2018 or FY2019 will be ranked as a renewal project according to project type in ranking order 5, 6, or 7.

5. Renewal Permanent Supportive Housing (PSH) projects ranked by overall percentage scored on the renewal application, from highest to lowest, unless the project scores less than 90% on all three of the following: Overall score, Permanent Housing Placement or Retention (component 2A) and Average Utilization (component 2B). Projects scoring less than 90% on all three of these components will be ranked with renewal Rapid Rehousing projects according to the project's overall score.

6. Renewal Rapid Rehousing (RRH) projects ranked by overall percentage scored on the renewal application, from highest to lowest, unless project scores less than 90% on all three of the following: Overall score, Permanent Housing Placement (component 2A) and Average Utilization (component 2B). Projects scoring less than 90% on all three of these components will be ranked with renewal Transitional Housing projects according to the project's overall score.

#### **Change from 2019 and Rationale**

Change from 2019: No change from 2019.

#### Rationale:

 Recommend keeping these 1st/2nd time renewals ranked high on the list, as there will be no or limited data on which to evaluate them.

**Change from 2019:** Lower-scoring PSH projects would be ranked with Rapid Rehousing projects, rather than with PSH.

#### Rationale:

- Prioritizing PSH projects at this point in the ranking furthers our CoC's goal to end chronic homelessness.
- Ranking projects based on objective performance criteria aligns with HUD's expectations that CoCs use objective ranking criteria.
- Ranking lower-performing PSH projects with Rapid Rehousing projects, rather than with other PSH projects, demonstrates the importance of project performance versus a project being priorities for funding based solely on its project type.

**Change from 2019:** Lower-scoring RRH projects would be ranked with Transitional Housing projects, rather than with RRH.

#### Rationale:

- Ranking projects based on objective performance criteria aligns with HUD's expectations that CoCs use objective ranking criteria.
- Ranking lower-performing RRH projects with Transitional Housing projects, rather than with other RRH projects, demonstrates the importance of project performance versus a project being priorities for funding based solely on its project type.

#### **Priority Ranking Order**

7. Renewal Joint Component Transitional Housing-Rapid Rehousing (TH-RRH) projects, ranked by overall percentage scored on the renewal application, from highest to lowest, unless project scores less than 90% on all three of the following: Overall score, Permanent Housing Placement (component 2A) and Average Utilization (component 2B). Projects scoring less than 90% on all three of these components will be ranked with renewal Transitional Housing projects according to the project's overall score.

#### **Change from 2019 and Rationale**

Change from 2019: In 2019, the only renewing TH-RRH project in the CoC was a first-time renewal and ranked accordingly. This project type needed to be added as a project that is not a first-time renewal.

#### Rationale:

- Ranking projects based on objective performance criteria aligns with HUD's expectations that CoCs use objective ranking criteria.
- Ranking lower-performing TH-RRH projects with Transitional Housing projects, rather than with other RRH projects, demonstrates the importance of project performance versus a project being priorities for funding based solely on its project type.
- 8. Renewal Transitional Housing (TH) projects ranked by overall percentage scored on the renewal application, from highest to lowest, unless project scores less than 90% on all three of the following: Overall score, Permanent Housing Placement (component 2A) and Average Utilization (component 2B). Projects scoring less than 90% on all three of these components will be ranked at the bottom of the project ranking list by overall project score.

Change from 2019: Lower-scoring TH projects would be at the bottom of the project ranking list.

#### Rationale:

- Ranking projects based on objective performance criteria aligns with HUD's expectations that CoCs use objective ranking criteria.
- Ranking lower-performing TH projects at the bottom of the ranking list demonstrates the importance of project performance versus a project being priorities for funding based solely on its project type.
- 9. Remaining new or expansion CoC Bonus projects in the following order by overall score:
- a. New or expansion PSH projects that, if funded, would bring additional units of PSH to the CoC, with a baseline goal of at least 40 new units.
- b. New or expansion PSH projects requesting supportive services funding only.
- c. Remaining new or expansion PSH projects.
- d. New or expansion RRH projects.
- e. New or expansion CE-SSO projects.

#### Change from 2019:

- The ranked order recommended for CoC bonus projects aligns with the order in which CoC bonus funding will be allocated to new project applications.
- Reflecting this same ranking order creates consistency across the application materials.

#### Rationale:

- Ranking a portion of new project funding high on the ranking list and some lower on the list will help increase the likelihood of additional new units are funded in the CoC.
- Splitting up the total pool of new funding available (ranking order #2), will help to balance the priority of getting some new projects funded, while reducing some of the risk to renewals.
- 10. Remaining new Domestic Violence Bonus projects by overall score.

Change from 2019:

Priority Ranking Order	Change from 2019 and Rationale
	<ul> <li>Recommending a portion of new DV Bonus funding be ranked higher to increase likelihood of getting new DV Bonus projects funded.</li> </ul>
	Rationale:
	<ul> <li>Ranking a portion of new DV bonus funding high on the ranking list and some lower on the list will help increase the likelihood of additional resources targeted to persons fleeing DV are funded in the CoC, while also reducing risk that CoC bonus funding would be used to fund a DV project rather than a PSH project. HUD may choose to fund DV projects using CoC bonus funds, rather than DV bonus funds, depending upon HUD's evaluation of</li> </ul>
	the project.

#### **B.** Exclusion or Removal from Project Ranking List

The Detroit CoC reserves the right to exclude or remove a renewal project from the project ranking list, and consequently not submit a project for renewal funding, in the event of written notification from the local HUD Field Office that the project has been out of compliance with regulatory or programmatic requirements and has made no progress on any corrective actions as required by HUD. Any renewal projects excluded or removed from the project ranking list will be reallocated to a new project(s).

#### C. Consolidated Project Ranking

Projects that submit as a consolidated grant will be ranked as follows:

- The individual grants will be ranked according to individual project score
- The consolidated grant will be ranked according to the highest scoring individual project included in the consolidation.

#### D. Tiebreaking Criteria

Tiebreakers for ranking policies 2, 3, 9, and 10 will be applied in the following order:

- 1. First tie-breaker (for PSH, RRH, TH-RRH project applications): Percentage of points earned on past housing outcomes data. For new, non-expansion, projects this will be based on the narrative response given in the application as scored by the review committee. For expansion projects, this will be based on the score earned on component 2A of the renewal being expanded. Expansion projects still in first year of operation with no data for Component 2A will be ranked last within this tie-breaking group.
  - First tie-breaker (for CE-SSO applications): Percentage of points earned on narrative response in the application on applicant experience in area of request as scored by the review committee.
- 2. Second tie-breaker (for all applications): Percentage of points earned on Housing First response in the project application as scored by the review committee.

Tiebreakers for ranking policies 5, 6, 7, and 8 will be applied in the following order:

- 1. First tiebreaker: the percentage earned on component 2A of the project-specific housing performance in the local application (permanent housing placement and/or retention).
- 2. Second tiebreaker: the percentage earned on component 2B of the project-specific housing performance in the local application (average project utilization rate).

- 3. Third tiebreaker: the percentage earned on component 1A of the project performance in the local application (leaving with source of cash income).
- 4. Fourth tiebreaker: the percentage earned on component 1B of the project performance in the local application (leaving with source of non-cash income).

Tiebreaking criteria for ranking policy 4 will be the time the application was submitted to HAND, from first submitted to last.

#### E. Projects Straddling Tier 1/Tier 2

If a project, once listed in ranked order, straddles the Tier 1/Tier 2 funding line with a portion of the project budget falling within Tier 1 and the remaining within Tier 2, the feasibility of the project to operate with only the Tier 1 amount will be determined as follows:

- 1. In the annual renewal application, agencies will indicate the minimum amount of funding needed for the renewal project to still be feasible.
- 2. The Values & Funding Priorities Committee will review this response for the project straddling the Tier 1/Tier 2 line and decide whether the project would be feasible at the reduced amount. If the Committee decides it will be feasible, the project will be submitted as is, straddling the Tier 1/Tier 2 line. If the Committee determines it would not be feasible, that project will be dropped down so that it is wholly in Tier 2, and the next ranked project will be moved up. The feasibility of this project will then be determined.
- 3. If an agency indicates a minimum amount needed to still be feasible exceeding the project's Tier 1 amount, that project will be automatically moved down into Tier 2, and the next ranked project will be moved up and the process given in #2 above will then be repeated with the next ranked project.
- 4. This process will continue until the following are realized:
  - a. All Tier 1 funds are allocated; OR
  - b. The amount of funds remaining in Tier 1 are a negligible amount. If this occurs, the CoC retains the discretion to allocate the remaining funds to another project in Tier 1 that can accept additional funds. The Collaborative Applicant will make a recommendation on this allocation; this recommendation will be reviewed and approved by the CoC Board before implementing.
- 5. If the amount remaining in Tier 1 is of such a small amount that no project indicates it would be feasible at that reduced amount, steps 2 through 4 will not apply, but rather the projects will be ranked according to their original ranked order.

#### F. Renewal Project Threshold Score

All projects applying for renewal funding will be evaluated and scored on a given point scale which will be given in the FY2021 CoC Application Policies. In the FY2021 competition, renewal projects must score at least 70% of the points possible in order to be placed on the project ranking list. Renewal projects that do not score at least 70% will be able to submit an appeal in accordance with the Appeals Policy. Projects should anticipate the 70% threshold may increase in subsequent competitions.

#### G. Final Ranking List Review and Recommendation

Following the review, scoring, and appeals of renewal projects and board decisions on new project applications, a preliminary project ranking list will be developed in accordance with the above priority ranking order. This ranking list, with projects identified by name and type, will be reviewed by the Values & Funding Priorities Committee. The Values & Funding Priority Committee may recommend to the CoC board that a project(s) that would have been in Tier 2 because of the ranking policies instead be placed into Tier 1. If the Committee chooses to move a Tier 2 project up to Tier 1, it will need to provide rationale for the recommendation. The Committee will present its final recommended project ranking list to the CoC board in accordance with the timeframe required by HUD. The CoC board will make the final decision on the project ranking list.

#### **H. Renewal Project Appeals**

The process by which renewal projects may appeal their project score is given in the CoC's Appeals Policy. A project may not appeal its placement on the project priority ranking list.

#### I. Project Priority and Ranking Policy Review Post NOFA Release

The Detroit CoC Board approved the preliminary ranking policies on DATE prior to the release of the FY2021 CoC Program Notice of Funding Opportunity (NOFO). The preliminary policies were approved noting that adjustments may need to be made following the release of the FY2021 NOFO to ensure the policies aligned with, and did not contradict, the NOFO.

#### **II. FY2021 Reallocation Policy**

#### **A. Reallocation Policy**

Reallocation is the process by which the budget of a CoC funded project is reduced in part or in whole, with those funds used to fund new projects. In the FY2021 competition, projects may be reallocated for the following reasons:

- 1. An agency may voluntarily relinquish its CoC grant; OR
- 2. Any renewal project failing to meet the 70% scoring threshold and not granted a threshold waiver will be reallocated. Funding from reallocated project(s) will be used to fund new projects via a competitive application process. Agencies should expect the 70% scoring threshold to increase in future competitions; **AND**
- 3. In addition to #1 above, the CoC Board may decide to reallocate a renewal project for reasons other than a project falling below the scoring threshold. If such a decision is made, it must be demonstrated this decision is data-driven and furthers the CoC's goals and priorities; the agency in question would have the opportunity to appeal this decision in accordance with the CoC's appeals policy; **AND**
- 4. This policy be reviewed, and modified if needed, following the release of the FY2021 Notice of Funding Opportunity (NOFO).

#### B. Notification of Reallocation Decision

Agencies will be notified of the decision to reallocate a project within 15 days of the CoC application being due to HUD.

#### C. Appealing Reallocation Decisions

An agency may appeal a decision to reallocate its project in accordance with the CoC's Appeal Policy.

#### **Rationale for Reallocation Policy:**

The above policy language for reallocation was approved by the CoC board in June 2020 for the FY2020 competition. This policy was not able to be enacted in 2020, because there was not competition in 2020.

There are no changes recommended to this policy language, as this language clearly lays out instances in which a project may be reallocated (based on project performance and data) and the recourse an agency has if their project is relocated (the decision may be appealed).





#### New FY2019 CoC Project Ramp Up Monitoring Report to Detroit CoC Board of Directors

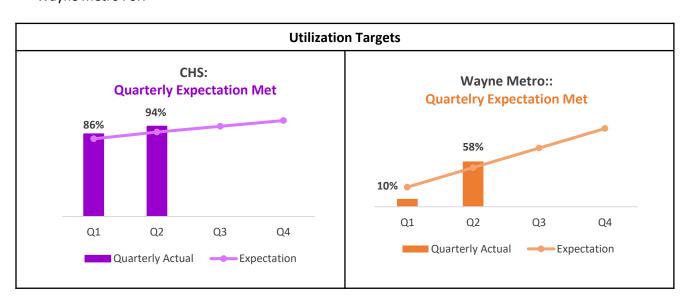
June 7, 2021

Two new projects funded in the FY2019 CoC competition are being monitored on a quarterly basis against occupancy and expenditure targets to help ensure they ramp up as quickly as possible and to identify any challenges during the ramp up phase.

The graphs below show project quarterly progress against targets. Projects are not all on the same quarterly schedule due to variations in project terms. If targets are not met follow up occurs to understand challenges in meeting targets or to assist in strategizing to improve target achievement.

#### **Project Types:**

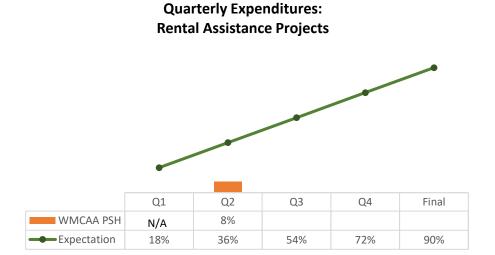
CHS: PSH ExpansionWayne Metro PSH



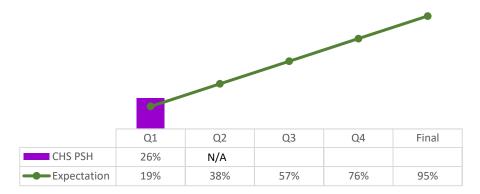
#### **Comments on Utilization Targets and Performance:**

- CHS: Project is meeting utilization expectations.
- Wayne Metro: Has improved its utilization rate over the past quarter so that it is now meeting the utilization target.

In general, expenditures should increase each quarter as occupancy rates increase and as the project begins serving more people. There are different expenditure targets for rental assistance projects vs projects without rental assistance, as given in the charts below.



#### Quarterly Expenditures: Non Rental Assistance Projects



#### **Comments on Expenditure Targets and Performance:**

- Wayne Metro: Submitted first expenditure report as of the end of their second quarter (3/31/21). Currently, project is not on target with its expenditures, likely due to the fact that the project did not begin receiving referrals until late 2020 and did not move the first households into housing (ie, started paying rent) until 2021. Wayne Metro requested an initial grant term for this project of 15 months (instead of the standard 12 months), which was something new HUD allowed for the first time in the FY2019 competition. This allowance was made because HUD recognized new projects just ramping up may have difficulties fully expending its initial grant within months, while it is first ramping up. Currently, the local field office has stated this project has a 12-month term, not the 15-month term it requested. HAND has encouraged Wayne Metro to continue to work with the field office to change the initial term to 15 months, which would help ensure more project funds are spent.
- CHS: CHS did not report expenditures for its project as of the end of its project's second quarter. Given that
  this project is exceeding utilization expectations and the agency's history of fully expending its CoC funding,
  there are currently no concerns. CHS will be reminded to submit quarterly expenditures for the next
  quarter.





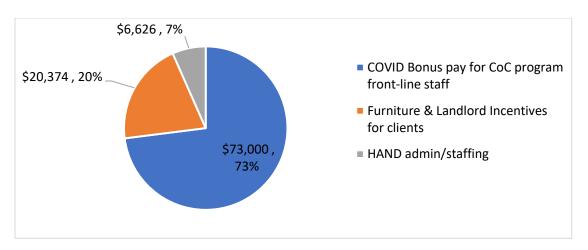
# United Way of Southeastern Michigan Winter Relief Grant

June 7, 2021

HAND was awarded \$100,000 in "Winter Relief" grant funding from the United Way of Southeastern Michigan. These funds were used to respond to COVID-related needs reported by CoC providers to help expedite moving persons into housing and to acknowledge the work conducted by front-line workers in CoC funded projects. This program was a success, and HAND has been exploring other potential funding opportunities with the United Way.

#### **Overall Use of Funds**

The chart shows the overall use of the funds. HAND ensured 93% of the funds were used for direct client assistance or bonus pay for CoC program front-line staff.



#### **Furniture and Landlord Incentives**

Modeled after the Veterans Housing Fund, also administered by HAND, funds were used to provide landlord incentives and purchase furniture for clients enrolled in a PSH or RRH projects who needed such assistance to move into their unit. Resources for furniture funding were greatly appreciated by homeless service providers and their clients, as this is a significant need for people moving from homelessness into housing. We heard an overwhelming response from providers that they have consistent, on-going needs for furniture resources for their clients.

Thirty (30) households were assistance with furniture, and four (4) households were assisted with landlord incentives. HAND believes there is potential to improve upon how landlord incentives may be used, including how we communicate about these incentives and ensuring they are easy to access.

#### **Bonus Pay**

CoC funded projects were given the opportunity to receive bonus pay for front-line staff in their PSH, RRH, or Navigation projects. This bonus pay was offered in recognition of the many long hours these staff worked to keep clients safe, and the personal risk they faced in being exposed to COVID. Bonus pay was provided to 80 staff in 10 agencies, with staff receiving an average bonus pay of \$912.50 each.

HAND acknowledges this bonus pay is only a small way to recognize the dedicated work of the front-line staff in our PSH, RRH, and Navigation projects.



#### Joint FY2019 & FY2020 YHDP NOFO Analysis (Round 4 & 5)

HUD released the FY2019 & FY2020 Notice of Funding Opportunity (NOF0) for the Youth Homelessness Demonstration Program (YHDP) on May 24, 2021. The NOFO provides details on application due dates, the amount of funding available, applicant eligibility requirements, and the selection criteria. The NOFO also details the purpose of the funding and HUD's primary objectives for the initiative. Click here to access the full NOFO.

#### **HUD's Goal and Primary Objectives:**

The goal of the YHDP is to support selected communities in the development and implementation of a coordinated community approach to preventing and ending youth homelessness and sharing that experience with and mobilizing communities around the country towards the same end.

The demonstration has six primary objectives:

- Build national momentum
- Promote equity in the delivery and outcomes of homeless assistance
- Evaluate the coordinated community approach
- Expand capacity
- Evaluate performance measures
- Establish a framework for federal program and Technical Assistance (TA) collaboration

#### **Funding Overview:**

The NOFO encompasses two funding rounds – FY2019 (round 4) and FY2020 (round 5). A total of \$160 million has been allocated for the initiative. See below for a breakdown of funding and expected awards:

Funded Component	Funding Available	Communities Awarded	Amount per Award
Round 4 (FY2019)	Approx \$72.5 million	16 – 25 awards	\$1 – 15 million per award
Round 5 (FY2020)	Approx \$72.5 million	16 – 25 awards	\$1 – 15 million per award
Technical Assistance	Approx \$15 million		Approx \$15 million for both rounds
Total	\$160 million	Up to 50 awards	

#### Round 4 & 5 NOFO Highlights and Major Changes:

- HUD has built in prioritization for "communities with substantial rural populations" into both funding rounds.
  - o The first 8 awards for Round 4 will be awarded to rural communities.
  - o The formula will add 10 bonus points to all rural applicants' base scores in Round 5.
- Increased emphasis on youth voice being incorporated into the application & planning processes.
- HUD set a minimum scoring threshold to be eligible for award (score of 65/100 or higher).
- HUD has striven to simplify the rating criteria and decrease the number of questions communities must respond to in their applications.
- Letters of support from the PCWA & YAB are scored elements, but no longer threshold requirements.
- The funding formula has been modified to include data from the PIT count
- HUD has increased the flexibilities that YHDP recipients may request for their funded programming (outlined in Appendix A)

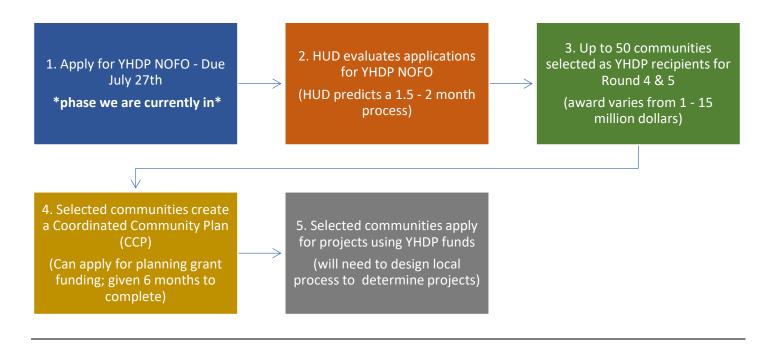
#### Scored Elements:

Round 4 & 5 Ove	erview	Round 3 Performance Analysis for Comparison			
Rating Factor	Points Available	Round 3 Points	Our Score	Comparison to Median	
Leadership Capacity	15	20	17.83	♦ slightly ( <i>med</i> = 17.5)	
Community Need	20	10	7.17	<b>→</b> (med = 8.67)	
Collaboration	20	20	14.0		
Youth Collaboration	25	10	8.88	↑ (med = 7.42)	
Data & Evaluation Capacity	20	20	19.33	significantly (med = 16.17)	
Resource Capacity	Removed	5	3.5	<b>→</b> (med = 5)	
Capacity for Innovation	Removed	15	14.5	significantly (med = 12.5)	
Total	100	100	84.88	Lowest Award = 91.08 ( <i>med = 84.18</i> )	

#### **Submission Details:**

- Applications are due by Tuesday, July 27<sup>th</sup> at 11:59:59pm EST.
- Must be submitted by the Collaborative Applicant HAND.
- Submission Materials:
  - o HUD required forms, certifications, and assurances
  - o 25 page narrative
    - Double spaced; 12 point Times New Roman Font; 1 inch margins
    - Answers to 30 questions corresponding to the rating factors above.
  - Required Attachments
    - Letter of support for the application from the YAB (signed by all members). Letter of support must indicate age range of all YAB members and certify that the YAB meets the requirements outlined in Section I.A.4.k. of the NOFO.
    - Letter of support for the application from the PCWA that indicates a commitment to participate in the creation of the Coordinated Community Plan (CCP).

#### Overview of YHDP Process:





#### **FY2020 System Performance Measures**

The FY2020 System Performance Measures (SPM) and FY2019 Resubmission were submitted to HUD in March 2021. The Performance & Evaluation Committee and HAND are continuing analysis on the submitted measures for future conversation with the CoC Board. Please, review the following data tables. If you have any questions, concerns, or comments about this data, please reach out to kiana@handetroit.org or lauren@handetroit.org.

#### **System Performance Measures At-A-Glance**

- With trend data from FY2018, FY2019 Original Submission, FY2019 Resubmission & FY 2020
- A cell shaded green in the "change" column denotes improved performance from prior year; a cell shaded red denotes worsening performance; a cell shaded pale peach denotes no change.
- Yellow cells are measures historically scored in the CoC competition.

Measure #1a: Length of Stay (Days)									
	FY18	FY19	FY19R	FY20 Final	Goal	Change FY18 to FY19R	Change FY19R to FY20		
Average LOS ES & Safe Haven	69	67	71	75	$\downarrow$	3%	6%		
Median LOS ES & Safe Haven	45	40	49	44	$\downarrow$	9%	-10%		
Average LOS ES & Safe Haven & TH	93	93	105	114	$\downarrow$	13%	9%		
Median LOS ES & Safe Haven & TH	61	55	68	64	$\downarrow$	11%	-6%		

Measure #1b: Length of Stay (includes time homeless prior to program entry)									
	FY18	FY19	FY19R	FY20 Final	Goal	Change FY18 to FY19R	Change FY19R to FY20		
Average LOS ES, Safe Haven, and PH	380	424	530	483	$\downarrow$	39%	-9%		
Median LOS ES, Safe Haven, and PH	126	146	178	163	$\downarrow$	41%	-8%		
Average LOS ES, Safe Haven, TH, and PH	386	434	540	495	$\downarrow$	40%	-8%		
Median LOS ES, Safe Haven, TH, and PH	153	171	193	195	$\downarrow$	26%	1%		

Measure #2: Exits to PH and Returns to Homelessness										
	FY18	FY19	FY19R	FY20 Final	Goal	Change FY18 to FY19R	Change FY19R to FY20			
Return to Homelessness <6 months	11%	11%	11%	11%	$\downarrow$	0%	0%			
Return to Homelessness in 6 - 12 months	4%	4%	4%	5%	$\downarrow$	0%	1%			
Return to Homelessness in 13 - 24 months	5%	5%	5%	6%	<b>\</b>	0%	1%			
Cumulative Percent Return with 2 years	20%	20%	20%	21%	$\downarrow$	0%	1%			

Measure #3: Changes In Homeless Counts									
	2018 PIT	2019 PIT	FY19 R	2020 PIT	Goal	Change FY18 to FY19R	Change FY19R to FY20		
Total PIT Count	1769	1965	1965	1589	$\downarrow$	11%	-19%		
Total Sheltered PIT	1611	1879	1879	1503	$\downarrow$	17%	-20%		
Total Unsheltered PIT Count	158	86	86	86	$\downarrow$	-46%	0%		
Total Unduplicated Annual Count	6689	7099	7378	5929	$\downarrow$	10%	-20%		
Annual ES Total	5740	6113	6387	5284	$\downarrow$	11%	-17%		
Annual Safe Haven total	84	71	72	55	$\downarrow$	-14%	-24%		
Annual TH total	1260	1282	1292	957	$\downarrow$	3%	-26%		

Measure #4: Employment and Income Growth for CoC Programs										
	FY18	FY19	FY19R	FY20 Final	Goal	Change FY18 to FY19R	Change FY19R to FY20			
Stayers Increasing Earned Income	11%	7%	6%	7%	$\uparrow$	-5%	1%			
Stayers Increasing Non-Employment Income	29%	25%	28%	28%	<b>↑</b>	-1%	0%			
Stayers Increasing Any Income	35%	29%	31%	32%	$\uparrow$	-4%	1%			
Leavers Increasing Earned Income	11%	14%	15%	12%	<b>1</b>	4%	-3%			
Leavers Increasing Non-Employment Income	22%	25%	27%	31%	<b>↑</b>	5%	4%			
Leavers Increasing Any Income	31%	35%	37%	41%	个	6%	4%			

Measure #5: First Time Homeless								
	FY18	FY19	FY19R	FY20 Final	Goal	Change FY18 to FY19R	Change FY19R to FY20	
First Time Homeless in ES-SH-TH	4088	4506	4806	3402	$\downarrow$	18%	-29%	
First Time Homeless in ES-SH-TH-PH	4836	5070	5400	3673	$\downarrow$	12%	-32%	

Measure #7: Housing Outcomes									
	FY18	FY19	FY19R	FY20 Final	Goal	Change FY18 to FY19R	Change FY19R to FY20		
Exiting St Outreach to Positive Destination	58%	53%	25%	52%	<b>↑</b>	-57%	108%		
Exiting ES, TH, RRH, or SH to Perm. Dest.	49%	46%	47%	47%	<b>↑</b>	-4%	0%		
Remaining in, or exiting to other PH Housing	98%	99%	99%	99%	<b>↑</b>	1%	0%		