



## FY2019 Detroit Continuum of Care Competition Ranking Policies

FINAL

### Public Comments

The preliminary ranking policies (prior to NOFA release) were released for public comment on March 21, 2019. The public comment period was open for three weeks. No comments were received on the preliminary ranking policies.

### Eligibility

In order to be submitted to HUD for renewal, projects in the Detroit Continuum of Care seeking renewal funding must meet the following basic eligibility criteria:

- 1) Submit completed renewal application and additional required documents to HAND as outlined in this document.
- 2) Meet the threshold score of at least 70% on their renewal project application or have been approved by the Appeals Committee to still be submitted for renewal if under threshold score.
- 3) Meet the HUD application deadlines (ie, entry into eSNAPS) set by the CoC.
- 4) Projects that were required by the CoC to participate in technical assistance in previous competition years must be compliant with all requirements in the projects' technical assistance plan.
- 5) Meet all HUD eligibility criteria, as outlined in the FY2019 CoC Program NOFA (to be released), the July 2012 CoC Program Interim HEARTH Regulations, and other official documents published by HUD.
- 6) A representative from the organization must attend the **May 14, 2019** Detroit CoC grantee meeting, held from **2:00 PM – 4:00 PM** or the meeting held on **August 20, 2019** from 9:00 AM - 12:00 PM at the **Northeast Guidance Center Wellness Academy**, located at **2900 Conner Ave, Building A, Detroit, 48215**.

### Exclusion or Removal from Project Ranking List

The Detroit CoC reserves the right to exclude or remove a renewal project from the project ranking list, and consequently not submit a project for renewal funding, in the event of written notification from the local HUD Field Office that the project has been out of compliance with regulatory or programmatic requirements and has made no progress on any corrective actions as required by HUD.

Any renewal projects excluded or removed from the project ranking list will be reallocated to a new project(s).

### FY2019 Detroit CoC Project Ranking Policies

Projects seeking CoC funding in the FY2019 competition will be ranked in the following order:

1. The CoC's renewal infrastructure projects will be ranked first, in the following order:
  - a. HMIS renewal projects in by overall percentage scored on the application, from highest to lowest.
  - b. CE-SSO projects by overall percentage scored on the application, from highest to lowest.
2. New project(s) created via reallocation or Permanent Housing Bonus (PHB) funds up to approximately \$1 million in the following order.
  - a. PSH project(s) by highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.

- b. RRH project(s) by the highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
  - c. TH-RRH combination project(s) by the highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
  - d. CE-SSO by the highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
  - e. Dedicated HMIS grants by the highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
3. First and second time renewal projects that have not yet completed one full calendar year of operations in the following order:
    - a. PSH project(s) by overall percentage scored on the application, from highest to lowest. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
    - b. RRH project(s) by overall percentage scored on the application, from highest to lowest. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
    - c. TH-RRH project(s) by overall percentage scored on the application, from highest to lowest. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
    - d. CE-SSO project(s) by overall percentage scored on the application, from highest to lowest. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
    - e. Dedicated HMIS project(s) by overall percentage scored on the application, from highest to lowest. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
  4. Renewal Permanent Supportive Housing (PSH) projects ranked by overall percentage scored on the renewal application, from highest to lowest.
  5. All renewal Rapid Rehousing (RRH) by overall percentage scored on the renewal application, from highest to lowest.
  6. All renewal Transitional Housing (TH) projects by overall percentage scored on the renewal application, from highest to lowest.
  7. Remaining new projects in the following order:
    - a. PSH project(s) by highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
    - b. RRH project(s) by the highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
    - c. TH-RRH combination project(s) by the highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
    - d. CE-SSO by the highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
    - e. Dedicated HMIS grants by the highest overall percentage scored on the application. If needed as a tiebreaker, in order of time application was submitted to HAND, from first submitted to last.
  8. New Domestic Violence Bonus projects in the following order:
    - a. Highest overall percentage scored on the application. If needed as a tie breaker, in order of the time the application was submitted to HAND, from first submitted to last.

### **Consolidated Project Ranking**

Projects that submit as a consolidated grant will be ranked as follows:

- The individual grants will be ranked according to individual project score
- The consolidated grant will be ranked according to the highest scoring individual project included in the consolidation.

### **Tie-Breaking Criteria for Ranking Policies 4, 5, and 6**

Tie-breakers for ranking policies 4, 5, and 6 will be applied in the following order:

1. First tie-breaker: the *percentage* on component 2A of the project-specific housing performance in the local application
2. Second tie-breaker: the *percentage* on component 2B of the project-specific housing performance in the local application
3. Third tie-breaker: the *percentage* on component 1A of the project performance in the local application (leaving with source of cash income)
4. Fourth tie-breaker: the *percentage* on component 1B of the project performance in the local application (leaving with source of non-cash income)

### **Project-Specific Housing Performance**

“Project-specific housing performance” refers to scored component #2 of the local application. This component is further divided into 2 sub-components (parts A and B). The specific performance criteria being measured depends upon the project type, as different project types have different housing- focused performance expectations.

### **Projects that Straddle Tier 1/Tier 2**

If a project, once listed in ranked order, straddles the Tier 1/Tier 2 funding line, the following policy will apply: If a project is straddling the line – that is, a portion of the project budget falls within Tier 1 and a portion falls within Tier 2 – that project will be asked if the project would still be feasible if it was only funded for the amount in Tier 1.

1. If the project indicates that it would still be feasible at the reduced amount, it will be required to submit in writing how the project would remain feasible.
2. The Values & Funding Priorities Committee will review the feasibility plan, and decide whether the project would be feasible at the reduced amount. If the Committee decides it will be feasible, the project will be submitted as is, straddling the Tier 1/Tier 2 line.
3. If the Committee decides that the project would not be feasible at the reduced amount, or if the project itself indicates that it would not be feasible at the reduced amount, that project will be dropped down so that it wholly fits into Tier 2, and the next ranked project will have the same opportunity to show feasibility if straddling the line.
4. This process will continue until the following are realized:
  - a. All Tier 1 funds are allocated; OR
  - b. The amount of funds remaining in Tier 1 are a negligible amount. If this occurs, the CoC retains the discretion to allocate the remaining funds to another project in Tier 1 that can accept additional funds. The Collaborative Applicant will make a recommendation on this allocation; this recommendation will be reviewed and approved by the CoC Board before implementing.
5. If the amount remaining in Tier 1 is of such a small amount that no project indicates it would be feasible at that reduced amount, steps 2 through 4 will not apply, but rather the projects will be ranked according to their original ranked order.

### **Renewal Project Threshold Score**

All projects applying for renewal funding will be evaluated and scored on a given point scale which will be given in the FY2019 CoC Application Policies. Renewal projects must score at least 70% of the points possible in order to be placed on the project ranking list. Renewal projects that do not score at least 70% will be able to submit an appeal in accordance with the Appeals Policy.

### **Renewal Project Appeals**

Renewal projects that score less than the amount of points required for passing threshold may submit an appeal to the Appeals Committee. The Appeals Committee will review the appeal and make a recommendation to the CoC Board on whether or not the appeal should be granted. If the appeal is granted, the project will be submitted for funding and placed on the project ranking list in accordance with the ranking policies given above. If an appeal is not granted, the project will be reallocated to a new project(s). The reallocated funds will be available for organizations to apply for via a competitive Request for Proposals (RFP). Details on the appeals policy may be found the Appeals Policy.

**A project may not appeal its placement on the project ranking list.**

### **Final Ranking List Review and Recommendation**

Following the submission, review, and scoring of all renewal and new project applications, a preliminary project ranking list will be developed in accordance with the above policies. This ranking list, with projects identified by name and type, will be reviewed by the Values & Funding Priorities Committee. The Values & Funding Priority Committee may recommend to the CoC board that a project(s) that would have been in Tier 2 because of the ranking policies instead be placed into Tier 1. If the Committee chooses to move a Tier 2 project up to Tier 1, it will need to provide rationale for the recommendation. The Committee will present its final recommended project ranking list to the CoC board in accordance with the timeframe required by HUD. The CoC board will make the final decision on the project ranking list.

### **Final Ranking Policies**

The above ranking policies were approved following the release of the FY2019 NOFA, and therefore reflect the final ranking policies.

Final Detroit CoC FY2019 Awards (March 2020)

	Applicant Name	Project Name	Project Component	Amount Requested	Amount Awarded	Diff Between Request and Award	% Increase	Overall % earned on application	Tie-breaker: 2A	Tie-breaker: 2B	Number of Units/Beds
<b>TIER 1 PROJECTS</b>											
<b>RANKING POLICY #1: Renewal CoC Infrastructure</b>											
1	Homeless Action Network of Detroit	HMIS	HMIS	294,078	294,078	-	0%	97%			N/A
2	Homeless Action Network of Detroit	Expansion HMIS	HMIS	96,155	96,155	-	0%	97%			N/A
3	Community & Home Supports	Coordinated Assm'n't and Navigation	CE-SSO	847,538	847,538	-	0%	96%			N/A
4	Southwest Counseling Solutions	Consolidated Coordinated Entry	CE-SSO	959,341	959,341	-	0%	92%			N/A
<b>RANKING POLICY #2: New PHB Projects Up to Approx \$1 million</b>											
5	Wayne Metro Community Action Agency	PSH	PSH	672,944	685,424	12,480	2%	76.2%			40
6	Community & Home Supports	Perm. Com. Supports II Expansion B	PSH	403,825	409,524	5,699	1%	70.9%			20
<b>RANKING POLICY #3: First &amp; Second Time Renewal That Have Not Completed a Full Calendar Year of Operations</b>											
7	Cass Community Social Services	Travis Permanent Supportive Housing	PSH	390,695	398,737	8,042	2%	87%			17
8	Community & Home Supports	Permanent Community Home Support II	PSH	924,041	941,079	17,038	2%	85%			60
9	Alternatives For Girls	Detroit Youth Collaborative RRH Initiative	RRH	278,557	284,857	6,300	2%	77%			20
10	Neighborhood Legal Services Michigan	Project First Step	TH-RRH	910,646	916,874	6,228	1%	N/A: Operations began 10/1/19			8 TH/20 RRH
<b>RANKING POLICY #4: Renewal Permanent Supportive Housing</b>											
11	Cass Community Social Services	Cass Apartments PSH	PSH	352,682	361,015	8,333	2%	95%			50
12	Neighborhood Legal Services Michigan	Project Hope	PSH	559,107	572,463	13,356	2%	94%	99%	107%	45
13	Neighborhood Legal Services Michigan	Project Hope II	PSH	763,203	781,419	18,216	2%	94%	99%	97%	60
14	Community & Home Supports	Permanent Community Home Support	PSH	534,080	545,060	10,980	2%	91%			35
15	Travelers Aid Society of Metro Detroit	BEIT	PSH	974,600	992,194	17,594	2%	90%			56
16	Detroit Wayne Mental Health Authority	SHP Detroit Central City (CCH)	PSH	447,436	454,967	7,531	2%	88%	100%		37
17	Southwest Counseling Solutions	Consolidated Leasing	PSH	923,906	943,556	19,650	2%	88%	99%		69
18	Mich Dept of Health and Human Services	PSH Detroit Renewal 2019	PSH	2,611,680	2,684,052	72,372	3%	88%	98%		234
19	Cass Community Social Services	Scott PSH	PSH	209,980	214,252	4,272	2%	88%	95%		15
20	Cass Community Social Services	Webb Street PSH	PSH	219,752	224,223	4,471	2%	88%	94%		13
21	Travelers Aid Society of Metropolitan Detroit	Infinity	PSH	1,054,360	1,073,399	19,039	2%	87%			50
22	Detroit Wayne Mental Health Authority	S+C Southwest Solutions Matrix	PSH	46,421	47,981	1,560	3%	86%	100%		5
23	Detroit Wayne Mental Health Authority	SHP - DCI/COTS Omega	PSH	505,158	513,630	8,472	2%	86%	99%		30
24	Central City Integrated Health (DCCCMH)	Leasing Project FY19	PSH	641,879	655,100	13,221	2%	84%			48
25	Detroit Wayne Mental Health Authority	Shelter Plus Care - Detroit Central City	PSH	346,099	355,951	9,852	3%	82%	98%		32
26	Mariners Inn	Extended Residency Perm. Housing	PSH	249,102	249,271	169	0%	82%	96%		32
27	Central City Integrated Health	Permanent Supportive Housing	PSH	1,132,727	1,152,938	20,211	2%	80%			86
28	Detroit Wayne Mental Health Authority	Shelter Plus Care - Southwest - 0110	PSH	257,020	264,364	7,344	3%	79%	100%	93%	24

Final Detroit CoC FY2019 Awards (March 2020)

	Applicant Name	Project Name	Project Component	Amount Requested	Amount Awarded	Diff Between Request and Award	% Increase	Overall % earned on application	Tie-breaker: 2A	Tie-breaker: 2B	Number of Units/Beds	
29	Neighborhood Service Organization	FUSE	PSH	231,918	239,718	7,800	3%	79%	100%	87%	25	
30	Detroit Rescue Mission Ministries	CONSOLIDATED PSH	PSH	1,339,762	1,367,096	27,334	2%	78%			112	
31	Neighborhood Service Organization	NSO/COTS	PSH	109,392	113,076	3,684	3%	77%	100%	98%	12	
32	Coalition On Temporary Shelter	Buermeyer Manor	PSH	146,247	147,874	1,627	1%	77%	100%	95%	10	
33	Coalition On Temporary Shelter	Pathways	PSH	776,914	792,660	15,746	2%	77%	99%		48	
34	Neighborhood Service Organization	Supportive Housing Program	PSH	363,482	371,856	8,374	2%	76%			30	
35	Neighborhood Service Organization	Bell Supportive Housing Project	PSH	554,081	566,098	12,017	2%	75%	99%		155	
36	Southwest Counseling Solutions	Consolidated Rental	PSH	1,189,402	1,228,474	39,072	3%	75%	95%		125	
37	Southwest Housing Solutions <sup>1</sup>	Wilshire	PSH	142,494	144,543	2,049	1%	42%			14	
<b>RANKING POLICY #5: Renewal Rapid Rehousing</b>												
38	Neighborhood Legal Services Michigan	NLSM CARES	RRH	1,166,616	1,188,828	22,212	2%	100%			70	
39	Neighborhood Legal Services Michigan	Project Permanency One	RRH	1,151,094	1,173,450	22,356	2%	98%			71	
40	Southwest Counseling Solutions	CAM RRH Project <sup>2</sup>	RRH	387,135	394,815	7,680	2%	87%			25	
<b>Tier 1 Limit: \$25,093,272</b>												
<b>TIER 2 PROJECTS</b>												
41	Neighborhood Service Organization	NSO RRH	RRH	302,506	309,058	6,552	2%	77%			21	
<b>RANKING POLICY #6: Renewal Transitional Housing</b>												
42	Community Social Services of Wayne County	Teen Infant Parenting Services Program	TH	362,392	362,392	-	0%	100%			16	
43	Freedom House	New Beginnings	TH	390,841	390,841	-	0%	95%			52	
44	Detroit Rescue Mission Ministries	Genesis House II	TH	1,077,868	Not selected by HUD for funding				89%			82
45	Detroit Rescue Mission Ministries	Genesis House I / Teen Moms	TH	414,457	Not selected by HUD for funding				80%			24
<b>RANKING POLICY #7: Remaining New Permanent Housing Bonus</b>												
46	DWMHA (CCIH)	CCIH SHP Expansion	PSH	255,071	Not selected by HUD for funding				70.4%			16
<b>RANKING POLICY #8: Domestic Violence Bonus Project</b>												
47	Wayne Metro Community Action Agency	DV RRH	RRH	644,756	Not selected by HUD for funding				72.2%			30
<b>TOTAL PROJECTS APPLIED FOR AND AWARDED</b>				<b>28,613,440</b>	<b>26,710,221</b>							
CoC Planning (not included in ranking list)				<b>Amount Requested</b>	<b>Amount Awarded</b>							
HAND: CoC Planning				570,000	570,000							
<b>GRAND TOTAL FY2019 CoC AWARDS (as of 3-13-20)</b>					<b>27,280,221</b>							

**Notes**

1) This project was granted a waiver of the 70% threshold requirement for renewal projects

2) Project #40 straddled the Tier 1/Tier 2 funding line. Both the Tier 1 and Tier 2 amounts were fully funded, and the project received an increase in FMR as did other rental assistance projects. The full amount requested and awarded is given.