



# CAM Transition Team Meeting

*February 17, 2022*



# Agenda

Topic

Welcome

CAM Services - Revisited

# CAM DECISION POINTS – CAM Services Revisited

- Will we expect the new agency to provide all services currently provided by CAM or can some services be provided by other agencies? If so, what services do we expect CAM to provide and what services will others provide?

# CAM DECISION POINTS – CAM Services

## Notes

- McKinney Vento referrals may be better initiated by shelters rather than CAM
- It's important to ensure that whatever The CAM Lead activities are, that they're not being determined based on the lack of community resources
- BNL management could be handled outside of CAM
- Helpful to see these services within staffing structure.
- System coordination such as staffing the CAM GC meeting could shift possibly to HAND
- Could make a distinction between back-end functions and front-end where back-end is handled outside of CAM Lead. Back end includes: HCV, PSH Consult, match packet auditing, BNL, some site coordination (scheduling navigation appts), prioritization management and referrals
- This is an opportunity to use the guidance to move CAM services to that which is necessary and reasonable but shouldn't limit to what is funded by HUD; needs to be necessary and reasonable for our community too



# CAM Services – RFQ Subcommittee Recommendation

Options to implement through RFQ:

1. An agency can apply to be the CAM Lead Agency and is responsible for the provision of ALL services (does not require a fiduciary)

OR

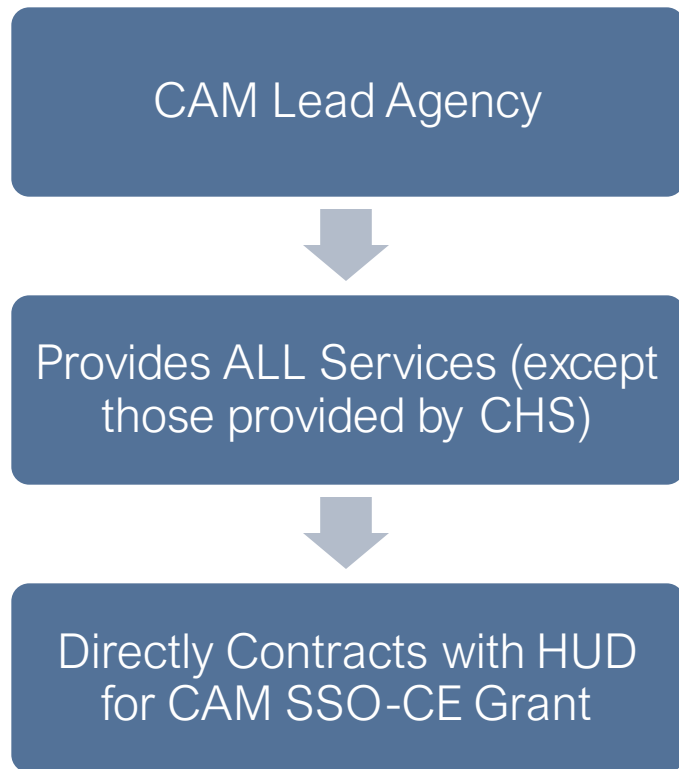
2. An agency can apply to do the following components (requires a fiduciary)

A. CAM Front Office: Call Center and In-Person Access Sites, diversion and shelter referrals. This includes an agency could opt for call center only or in-person only AP.

AND/OR

B. Back Office: RRH and PSH Referrals, BNL Management, HCV applications, etc

# Option 1: Considerations



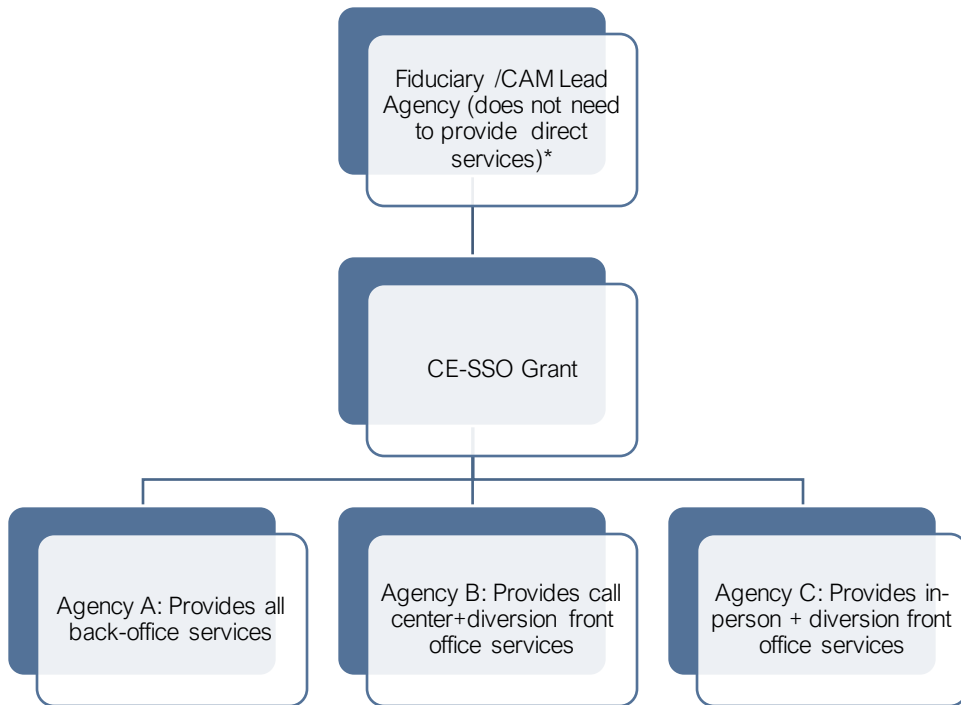
## Key Benefits

- Doesn't require an additional layer of administration (i.e. Fiduciary)
- Could submit a collaborative application identifying subrecipients who will carry-out some of the components that the Lead will not perform directly
- Less coordination needed if the CAM Lead is carrying out all components
- CAM Lead Agency selected through RFQ; no need for an additional General Membership (GM) vote beyond the May vote

## Key Considerations

- Could limit the pool of applicants to only agencies that have the capacity to "do it all" or have the capacity to oversee sub-reipients. The applicant pool may be smaller as a result.
- Could eliminate those who submitted LOIs who indicated that have the capacity to do some but not all components
- Could mean less stability in the long-term if the CAM Lead Agency decides to relinquish their grant

# Option 2: Considerations



\*Fiduciary – hires CAM SSO Manager, conducts Grants Management, Monitoring, Evaluation, IT Management/Reporting

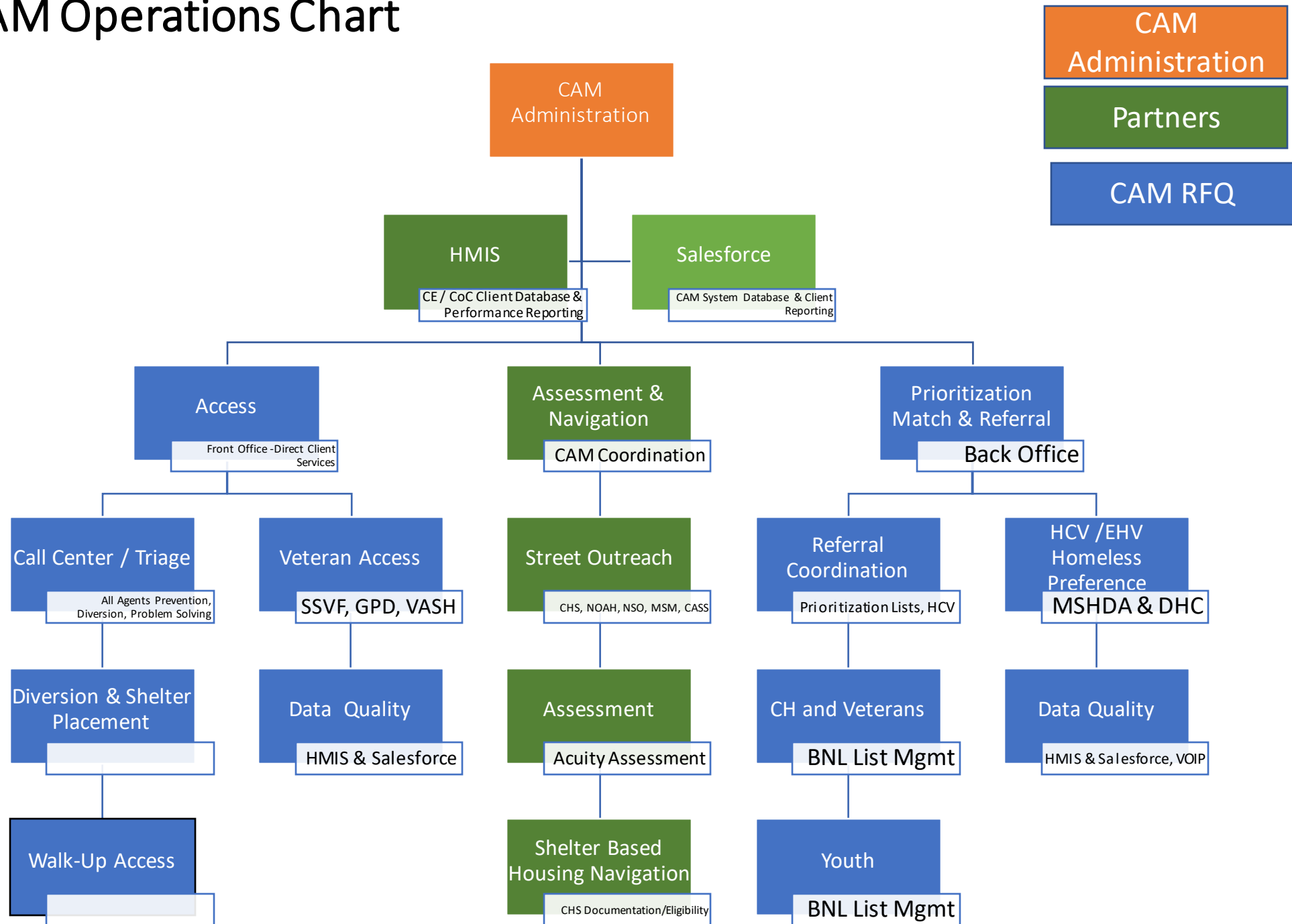
## Key Benefits

- Allows for separation of CAM services into front and back-office components
- Agencies can apply based on their expertise in a particular component
- Creates a mechanism for the future to better manage transitions in agencies providing component services
- Responsive to some of the LOIs who indicated a capacity for some components but not all

## Key Considerations

- Needs more coordination and oversight to manage the various components and agencies
- CoC would need to vote on CAM Fiduciary/Lead Agency
- Creates an additional layer of administration
- Fiduciary is eligible for up to 50% of admin (\$44k)
- Agencies would not be able to submit applications with their own subrecipients

# DRAFT CAM Operations Chart





	<p style="text-align: center;"><b>OPTION 1</b></p> <p style="text-align: center;"><b>No Fiduciary</b></p>	<p style="text-align: center;"><b>OPTION 2</b></p> <p style="text-align: center;"><b>Fiduciary Required</b></p>
<p style="text-align: center;"><b>Key Benefits</b></p>	<ul style="list-style-type: none"> <li>● Doesn't require an additional layer of administration (i.e., Fiduciary)</li> <li>● Could submit a collaborative application identifying subrecipients who will carry-out some of the components that the Lead will not perform directly.</li> <li>● Less coordination needed if the CAM Lead is carrying out all components.</li> <li>● CAM <u>Lead</u> Agency selected through RFP; no need for an additional General Membership (GM) vote beyond the may vote</li> </ul>	<ul style="list-style-type: none"> <li>● Allows for separation of CAM services into front and back-office components.</li> <li>● Agencies can apply based on their expertise in a particular component.</li> <li>● Creates a mechanism for the future to better manage transitions in agencies providing component services.</li> <li>● Responsive to some of the LOIs who indicated a capacity for some components but not all.</li> <li>● A model used by other CoC's across the country.</li> </ul>
<p style="text-align: center;"><b>Key Considerations</b></p>	<ul style="list-style-type: none"> <li>● Could limit the pool of applicants to only agencies that have the capacity to "do it all" or have the capacity to oversee subrecipient's. The applicant pool may be smaller as a result.</li> <li>● Could eliminate those who submitted LOIs who indicated that have the capacity to do some but not all components</li> <li>● Could mean less stability in the long-term if the CAM Lead Agency decides to relinquish their grant</li> </ul>	<ul style="list-style-type: none"> <li>● Needs more coordination and oversight to manage the various components and agencies</li> <li>● CoC would need to vote on CAM Fiduciary/Lead Agency</li> <li>● Creates an additional layer of administration.</li> <li>● Fiduciary is eligible for up to 50% of admin (\$44k)</li> <li>● Agencies would not be able to submit applications with their own subrecipients.</li> </ul>

# CAM Services – Timeline for Options

