Working to Equitably End Homelessness in Detroit, Highland Park, & Hamtramck

Board Meeting Agenda | September 11, 2023 | 2:00-4:30pm | Webinar: Registration Link

CoC Board Norms:

- Start and end on time.
- Come prepared.
- Focus on strategy and high-level goals.
- Be aware of different roles you're playing.
- Be solutions oriented.
- Avoid rabbit holes & use the parking lot.

CoC Board Draft Values:

- Homelessness should be rare, brief and non-recurring.
- Flexibility to respond to emerging ideas and challenges or try new and innovative ideas and projects.
- Racial equity as demonstrated through equitable outcomes
- Transparent decision that makes the greatest possible use of data.
- Collaboration and a cross-systems approach

| Time | Agenda Item | Presenter | Committ ee (see acronym list below) | Attachment | Priority Assignments | | |
|--------------------|--|---------------------|-------------------------------------|------------|---|--|--|
| | Housekeeping & | Agenda Setting | | | | | |
| 2:00 PM | Welcome and Introductions | Celia Thomas | EC | | Priority Code: | | |
| 2:05 PM 5 min | AnnouncementsIntroduce new Board Member | Celia Thomas | EC | | T1- must discuss; T2- can discuss in email; T3- can | | |
| 2:10 PM 5 min | Consent Agenda - August Board Meeting Minutes (Action Item- VOTE) | Celia Thomas | EC | # 1 | move to future meeting | | |
| | Additional Information (No Immediate Action) # 2 - 3 | | | | | | |
| | Tier 1 Pri | orities | | | | | |
| 2:15 PM 15 min | CAM Transition Updates | Tasha Gray | HAND | Tier 1 | | | |
| 2:30 PM 10 mins | Strategic Planning Updates | Safiya Merchant | CoD | Tier 1 | | | |
| 2:40 PM 30 mins | FY2023 New Project Application Recommendations (Action Item- VOTE) | Amanda Sternberg | HAND | Tier 1 | | | |
| 3:10 PM 30 mins | FY2023 CoC Application Opportunity for Input | Amanda Sternberg | HAND | Tier 1 | | | |
| 3:40 PM | Break (stay on | Zoom, please 😊) 5 m | nins | | | | |
| 3:45 PM 25 mins | FY2023 CoC NOFO Analysis | Amanda Sternberg | HAND | Tier 2 | | | |

¹ Additional Information from Housekeeping & Agenda – **Attachment 2:** CoC Board Attendance Tracking, **Attachment 3:** July Exec. Com. Minutes

| 4:10 PM 1 15min | Public Comments | Amy Brown | CoC | |
|----------------------|-----------------|-----------|-----|--|
| 4:25 PM | | END | | |

Next Meeting: October 2, 2023 | 2:00-4:30pm | Webinar (Until In-Person Meeting)

Key Committee Acronyms:

EC - Executive Committee - Chair: Celia Thomas | Vice-Chair: Candace Morgan | Secretary: vacant | Staff: Chelsea Johnson

DAG - Detroit Advisor's Group - Chair: Donna Price | Staff: Kaitie Giza

GRC - Grievance Review Committee - Chair: Donna Price | Staff: Jeremy Cugliari & Elise Gronstad

LIHTC - Low Income Housing Tax Credit Committee - Chair: Vacant | Staff: Elise Gronstad

VFPC - Values and Funding Priorities Committee - Chair: Vacant | Staff: Julia Janco, Elise Grongstad

GCRC - Governance Charter Review Committee - Ad hoc | Staff: vacant

System Partner Acronyms:

CAM - Coordinated Access Model - Detroit's Coordinated Entry System (Managed by Southwest Solutions)

CoD – City of Detroit

CY = Calendar Year

HAND - Homeless Action Network of Detroit - Detroit's Collaborative Applicant, CoC Lead Agency, and HMIS Lead Agency

HMIS – Homeless Management Information System

VA – Veteran's Association

| Additional | Acronyms | for Reference | ٠ |
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| | Additional Acro | onyms for kelefence. | |
|----------------------------------|----------------------------------|--|---------------------------------------|
| BNL = By-name List | DV = Domestic Violence | HUD = US Department of | SH = Supportive Housing |
| CoC = Continuum of Care | ESG = Emergency Solutions | Housing & Urban Development | SPDAT = Service Prioritization |
| CE = Coordinated Entry | Grant | MI = Michigan | Decision Assistance Tool |
| CARES = Coronavirus Aid, | ESP = Emergency Shelter | MSHDA = Michigan State | SPM = System Performance |
| Relief, and Economic Security | Partnership | Housing Development | Measure |
| Act | FY = Fiscal Year | Authority | TA = Technical Assistance |
| CDBG = Community | HCV = Housing Choice | PIT = Point in Time Count | TH = Transitional Housing |
| Development Block Grant | Voucher | P&P = Policies and Procedures | QR = Quarterly Report |
| CH = Chronically Homeless | HMIS = Homelessness | PSH = Permanent Supportive | YHDP= Youth Homelessness |
| CSH = Corporation for | Management Information | Housing | Demonstration Project |
| Supportive Housing | System | RFP = Request for Proposals | |
| | | | |

RRH = Rapid Re-Housing



Working to Equitably End Homelessness in Detroit, Highland Park, & Hamtramck

| Present Board Members | Absent Board Members | Excused Board Members | General Public |
|-----------------------|-----------------------|------------------------------|--------------------------|
| ReGina Hentz | Chioke Mose-Telesford | Jennifer Tuzinsky | Chelsea Johnson |
| Donna Price | | Amy Brown | Cindy Crain |
| Candace Morgan | | Celia Thomas | Baughman Roslyn |
| Erica George | | Chris Harthen | Patricia Holton Garrett |
| Katie Zeiter | | | John Maynard Roberts |
| Julisa Abad | | | Darlene Helzerman |
| Ed Cieslak | | | Natasha Al-Rafie |
| Tasha Gray | | | Jane Scarlett |
| Michael Centi | | | Torrey Henderson |
| Tania James | | | Robert Cooper |
| Terra Linzner | | | Kimberly Benton |
| Taura Brown | | | Amanda Sternberg |
| Courtney Smith | | | Katie Carlisle |
| Kiana Harrison | | | Garrett Jin |
| Desiree' Arscott | | | Paige Beasley |
| Ari Ruttenberg | | | Daniel Carravallah |
| Sarah Rennie | | | Jonquil Bertschi |
| Dr. Gerald Curley | | | Rachel Szymarek |
| | | | Alan Haras |
| | | | Pastor Mike Collins |
| | | | Shautoya Redding |
| | | | Elizabeth Orozco-Vasquez |
| | | | Lauren Licata |
| | | | Kaitie Giza |
| | | | Eleanor Bradford |
| | | | Ki-Jana Malone |
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Working to Equitably End Homelessness in Detroit, Highland Park, & Hamtramck

August 7, 2023 Continuum of Care Board Meeting

Welcome and Introductions:

Celia T. opened the meeting at 2:00 pm with introductions – utilizing the chat box.

Executive Committee Report & Announcements

Consent Agenda

July 2023 Board Meeting Minutes

Board Vote

- The floor was opened for questions. None were asked.
- Approval of the July 2023 CoC Board Meeting minutes was motioned by Sarah R. and seconded by Terra L. The vote passed.

Cam Transition/ CAM Project Budget Update

Summary –

- Both HAND and Wayne Metro (WM) are in various stages of the hiring process. Staff will begin onboarding at both agencies on 8/14.
- HAND filled 6/6 positions while WM filled 18/21 positions.
- HAND's responsibilities as the new CAM Lead Agency will include:
 - System and partners oversight, coordination, evaluation, and communication.
 - o Managing referrals, prioritization, and HCV
- HAND's responsibilities providing CAM Back Office services will include:
 - o Managing and fulfilling PH vacancy requests, implementing prioritization factors, managing HCV requests, managing CAM data
- WM responsibilities to provide CAM Access Points will include:
 - o Responsibilities: Day-to-Day operations of access points which includes staffing for intake, assessments, and shelter/overflow referrals
- There will be additional services for people who call CAM that includes utility and legal assistance through DHS helpline integration.
- CAM rollout will be in phases:
 - August- Limited services: no phone-based assessments when engaging via the call center. Triage, diversion, shelter, and overflow referrals only
 - o **September** Full Phone Services: Phone based assessments to resume.
 - o November- Phone and In-Person Assessments: In-person access sites will open up in late fall
- There will be limited CAM staffing from 8/11/28 -8/25 due to orientation, training, and systems transfer. (more details on timeline is in the slides)
- There will be funding set aside from the CAM SSO Grant (\$350k).
- There are some funds that will be expiring in 2024 which fund staffing costs. Once the ARPA and MSHDA ESG funding expires then the CAM-SSO Grant will be set in place to fill those gaps.

Vote Topic

Approval of the July 2023 CoC Board Meeting minutes was motioned by Tasha G. and seconded by Donna P. The vote passed.

CAM Lead Agency MOU

Summary -

• Here is some language of the MOU draft down below. Please refer to slides for more details.

Working to Equitably End Homelessness in Detroit, Highland Park, & Hamtramck

• "The purpose of this Memorandum of Understanding (MOU) is to specify the roles and responsibilities of the Detroit CoC MI-501 Board of Directors and the CAM Lead Agency the Homeless Action Network of Detroit (HAND). The vision for CAM is a community response that creates an accessible, efficient path to housing for households facing homelessness. CAM accounts for the diversity of needs of people experiencing homelessness and urgently responds to these needs through effective and appropriate connections to housing and services. This community response ensures an accessible and navigable set of entry points; universal assessment; and connections to housing and services based on vulnerability and availability of resources".

FY2023 Project Priority Ranking Policies

Summary -

- In July the NOFO was released, and renewal projects were reviewed.
- In August new projects will be submitted and the review process will begin.
- In September, new project recommendations will be brought to the Board. Also, the CoC application and all project applications will be submitted.
- Defining Terms and Concepts
 - 1. Project Priority Ranking
 - HUD requires CoCs to have transparent policies outlining how the CoC determines projects will be prioritized and ranked.
 - Prioritizing and ranking is necessary in the event there is insufficient funding for HUD to fully fund all projects submitted by a CoC.
 - 2. Tier 1/Tier 2
 - Funding thresholds, determined by formula set by HUD
 - This year, the Tier 1 threshold is 93% of our Annual Renewal Demand (less than the 95% it was
 - last year)
 - Historically, projects in Tier 1 have been fully funded by HUD
 - Projects in Tier 2 are at greater risk of not being selected by HUD for funding
 - The selection of Tier 2 projects depends on how well our CoC scores in comparison to other CoCs
 - Any type of project (new or renewal) may be placed in either Tier 1 or Tier 2
- The aim of the recommendations:
 - 1. The CoC prioritizes projects for funding in a transparent and performance-based manner
 - 2. The CoC aligns with HUD's expectation of using objective performance criteria when ranking projects
 - 3. The CoC preserves funding for projects that continue to meet performance standards and are filing a need in our community
 - 4. The CoC prioritizes projects for funding that align with our CoC's goals, such as ending chronic homelessness
- All projects must earn at least 70% of points possible (or be granted an appeal) to be placed on the project priority ranking list and submitted to HUD
- Policies have been approved by the Values and Funding Priorities Committee (VFPC)
- Project Priority Ranking policies went out for public comment; one comment was received. VFPC reviewed and responded to the comment but made no change to the policies based on that comment. (Please refer to slides and Board Packet to know the Priority Ranking Orders.)
- The committee had a lot of conversation regarding the CE SSO set aside to fund the CAM costs and staffing.

Vote Topic

Working to Equitably End Homelessness in Detroit, Highland Park, & Hamtramck

The approval of the FY2023 Detroit Continuum of Care Project Priority Ranking Policies was motioned by Dr. Gerald C and seconded by Donna P. The vote passed.

Appeals Committee Recommendations

Summary -

- Projects seeking renewal (i.e., continued funding) are evaluated and scored on established scoring criteria
- Projects must earn at least 70% in order to be submitted to HUD for funding
 - o Projects that fall below this threshold will not be submitted to HUD unless an appeal is granted
- Renewal projects received their project scores mid-July; appeals were submitted late July
- There are 4 types of appeals a project could submit:
 - Threshold waiver
 - Calculating appeal
 - Timely Material Submission appeal
 - o Reallocation Appeal
- The Appeals Committee may also propose the types of "conditions" to be placed on a project, which typically link back to why the project fell under threshold in the first place (ie a Corrective Action Plan to address utilization or spending rates for example)
- There was a total of 6 agencies that submitted threshold waiver for their projects:
 - o Two agencies also included a calculation and timely material submission appeal with their threshold waiver appeal.
- The Appeals Committee read appeals submitted by agencies and met on August 3 and 4 to discuss and develop recommendations. These recommendations then go to the Board to be voted on.
- 5 of the 6 appeals are recommended for some level of reduction in the project budget. This is called reallocation which will be used to fund new projects.
 - o Per the appeals policy, if the Board approves the reallocation recommendations, the agency can appeal this decision.
 - o Please refer to the Board Packet to review the recommendations from the Appeals Committee.
- The next steps:
 - o Agencies where reallocation recommendations were upheld will be able to appeal that decision.
 - Recommendations on those appeals will need to be brought to an EC meeting in late August, rather than a full board, due to timing.

Vote Topic

The approval of the recommendations from the Appeal Committee was motioned by Donna P. and seconded Sarah R. The vote passed.

Strategic Plan Updates

<u>Summary –</u>

- The City of Detroit Housing and Revitalization Department (HRD), the Homeless Action Network of Detroit (HAND), and the Detroit Continuum of Care (CoC) have come together to establish shared goals, priorities, and actions to prevent and end homelessness in Detroit and strongly recover from the COVID-19 pandemic.
- HRD has a page on their website that contains information about the Strategic Plan and meeting materials from the Strategic Planning Oversight Commission (SPOC) meetings. Click here to access their site to review more details.
- The BPA will present a report on the community priorities and incorporate the feedback from the listening session that was held in July. Then it will be voted on by the SPOC in late August.

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Public Comments

• The floor was open for public comments. There was a public comment about the appeals process and how the funds will be restored to continue to provide shelters for people who are experiencing homelessness. There was a recommendation to develop a thorough appeal which addresses the concerns that the appeal committee gave to improve their projects. There were comments made from some of the members of the appeals committee letting folks know that some of the projects that were submitted did not complete their corrective action plan which resulted in the same outcome.

Candace M. closed the meeting at 4:30pm. The next CoC Board meeting will be on Monday, September 11, 2023, from 2 – 4:30pm. Location will continue to be virtual.



Working to Equitably End Homelessness in Detroit, Highland Park, Hamtramck

Board member attendance and timely notification of absences is vital in ensuring that we are able to reach quorum at our meetings. Per the governance charter, our attendance policy is as follows: "Members

of the Detroit CoC Board may remove a Board member (elected or appointed) who is absent for two (2) Board regularly scheduled meetings in any twelvemonth period. Unexcused absences from special meetings will generally not beconsidered in this calculation but may be included as appropriate. Absences are considered excused if the CoC Board Chair is notified within 8 hours of the meeting via phone, e-

In order to be considered excused, please send written notice to the Board Chair (cthomas@alternativesforgirls.org), Secretary (cnmorgan@cotsdetroit.org), and the Program Coordinator (nicole@handetroit.org) at least 8 hours before the

meeting commences. After one unexcused absense, the board member will be sent a warning notification. If during that calendar year, the board member

mail, or letter."

CODES: KEY: P- Present N/A- No longer a Board Newly Elected Member or Member has U- Unexcused Absence Appointed transitioned E- Excused Absence Elected Leadership

| | nas an addit | ional unexcused absense, the | | | • | | | | | | | | | | | |
|----------------------------|--------------------------|------------------------------|------|---------|--------------------|----------------------|--------|----------|---------|----|---|---|----------------|------------------|-----------------------------|------------------------------|
| | | | 2023 | New Bo | ard Me | mber Cl | ass At | tendan | ce | | | | | | | |
| Board Member | Transition | | P | | | | | | | | | | | Total Present | Total Excused Absence | Total Unexcuse Absence |
| Desiree Arscott | Continued Service | Е | Р | Р | Р | Р | Р | P | Р | | | | | 7 | 7 1 | L |
| Edward Cieslak | Replaced Paige Beasley | P | P | P | P | P | Р | P | P | | | | | 8 | 3 | |
| Amy Brown | Chairperson Term Ended | P | P | P | P | E | Р | P | Е | | | | | (| 5 2 | 2 |
| Tasha Gray | Replaced Tamara Gaines | P | P | P | P | P | Р | P | P | | | | | 8 | 3 | |
| Kiana Harris | HMIS Lead Representative | P | Р | P | Р | Р | Р | P | Р | | | | | 7 | 7 | |
| Chris Harthen | Continued Service | P | Е | Р | Е | Р | Р | P | E | | | | | 6 | 5 3 | 3 |
| ReGina Hentz | Continued Service | Р | Р | Р | Р | Р | Р | Р | Р | | | | | 8 | 3 | |
| Terra Linzner | Continued Service | P | Р | P | P | P | Р | Р | Р | | | | | 3 | 3 | |
| Candace Morgan | Continued Service | P | Р | Р | А | Р | Р | Р | Р | | | | | 7 | 7 1 | L |
| Chioke Mose-Telesford | Continued Service | E | Α | А | Р | Р | Р | Р | А | | | | | 4 | 1 2 | 2 |
| Donna Price | Continued Service | Р | Р | Р | Р | Р | Р | Р | Р | | | | | 8 | 3 | |
| Sarah Rennie | Continued Service | Р | Р | А | Α | Р | Р | Р | Р | | | | | (| 5 | |
| Ari Rettenburg | Continued Service | р | Α | А | Р | E | Р | А | Р | | | | | 4 | 1 1 | L |
| Courtney Smith | Continued Service | Р | Р | Р | Р | E | Р | E | E | | | | | Ţ. | 5 3 | 3 |
| Erica George | Newly Elected | Р | Р | Р | Р | Р | Р | P | Р | | | | | 8 | 3 | |
| Celia Thomas- Chair | Replaced Amy Brown | E | Р | Р | Р | Р | Р | P | E | | | | | (| 5 2 | 2 |
| Jennifer Tuzinsky | Newly Appointed | E | Α | E | E | E | E | E | E | | | | | 2 | 2 6 | 5 |
| Katie Zeiter | Continued Service | Р | Р | Р | Р | E | Р | P | Р | | | | | 6 | 5 1 | ı. |
| Michael Centi | Newly Elected | Р | Р | Р | Р | Р | E | Р | Р | | | | | 7 | 7 1 | ı. |
| Taura Brown | Newly Elected | Р | Р | Р | Р | Р | Α | Р | Р | | | | | 7 | 7 | |
| Julisa Abad | Newly Elected | Р | Р | Р | Р | Р | Р | Р | Р | | | | | 8 | 3 | |
| Гania James | replaced June White | | | Р | Р | Р | Α | Р | Р | | | | | | 5 1 | L |
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Executive Committee

August 9, 2023 | 4-5 PM |

MINUTES

Attendance

Attendees: Elise Grongstad, Candace Morgan, Jennifer Tuzinsky, Donna Price, Chelsea Johnson, Tasha Gray, Scott Jackson, Kiana Harrison, Gerald Curley, Regina Hentz

Excused: Celia Thomas, Erica George

| Time | Agenda Item | Presenter/ Facilitator | Suppor ting Materi als |
|--------------|---|---------------------------|---------------------------------|
| 4:00-4:05pm | Welcome | Candace | |
| 4:05- 4:15pm | Meeting Cadence Amanda requested if the EC could meet on August 30th to discuss CoC Competition related items instead of August 23rd which is the original date that we would meet. Additionally, if the EC can meet on September 13th instead of September 6th? Here is the rationale for why the meetings need to occur on these dates: Aug 30 (Agenda: Board decisions on second-round appeals for reallocation decision) [This meeting needs to be prior to the first week of Sept, b/c the first week of Sept the new project review committee will be making recommendations on new project funding, and we'll need to know whether projects are being reallocated for those discussions.] | Chelsea | |

| 4:15-4:30pm | Sept 13 (Agenda: vote on final project priority ranking list) [This meeting needs to be after the Sept 11 board mtg, b/c on Sept 11 the board will be voting on new projectsand we need to know the new projects to develop the final project priority ranking list]. CAM Transition Update | Tasha |
|--------------|--|-------|
| | As it relates to staffing for CAM, WM and HAND are in various stages in the hiring process. Interviews have been completed and offers have been made, HAND has extended offers to all 6 of these positions. On the other hand, WM has extended offers to 18 | |
| | out of 21 positions (they may be holding off because there are funding sources that have not been fulfilled yet). Current CAM staff will be moving into HAND and WM August 14th; there are some trainings and overall CAM and CoC training that will be | |
| | available for all CAM Staff. Starting Monday, the 305 number will begin to move forward to the 866 HELP line. When callers call the 305 line, they will receive a message that their call will be forwarded to 866. DHS staff will do a triage on them to determine | |
| | what their need is (housing, resources). Those who need shelter will be routed to CAM staff that will do diversion and if not, they will be directed to shelter and bed overflow depending on the availability. However, there will be limited staff | |
| | because of the training. Once the shelter receives the household then they will need to put it in HMIS, and it will determine who will need an assessment. By Aug 28th, full phone services will be restored. | |
| | By late fall, the plan is to roll out the in-person access sites. They are currently coordinating with the VA to have somone work with the VA for CAM. | Tasha |
| 4:30- 4:45pm | McKinney Vento Seat | |
| | Recap: Wayne RESA was interested in applying to serve on the McKinney Vento seat; we discussed this with the EC who recommended to reach out the DPSCD, Michele Parker. | |

| | In the past, Wayne RESA provided funding while WM was the service provider. CAM had a referral process set up where WM helped people gather McKinney Vento resources (i.e., for DPS). The service provided funding while while the past of the provided funding while while the past of the past | | |
|--------------|---|---------|--|
| | or charters). That grant is no longer being provided and the referral process has stopped for about a year now. A while back, Tasha/HAND had a meeting with Wayne RESA; the relationship between WM and RESA is no longer, Wayne RESA is taking over | | |
| | some of the responsibilities that sub granted out with WM. | | |
| | The approval of having Michelle Parker from DPSCD, serve as the McKinney Vento Seat was motioned by Candace M. and seconded by Terra L. The vote passed. | | |
| 4:45- 5:00pm | Address Public Comments | Chelsea | |
| | Chelsea gathered public comments from the CoC Board and membership meetings this past year. We went over the comments that have not been resolved and found that we need to have more indepth conversation about them. | | |
| | One of the comments mentioned that we need to have more housing opportunities for people who have HIV/AIDS and are experiencing substance abuse. | | |
| | • It was mentioned that the City Health Department hosts a quarterly Housing Alliance Task Force focused on people living with HIV/AIDS. In the past CAM tried to attend but have not been able to do so due to capacity. | | |
| | It was agreed that we need to have conversation surrounding these topics. Chelsea and Candace will work on the public comments to have something to present to the October Board meeting. | | |
| | On the other hand, there was a brief discussion on the structure of the EC; Candace suggested that the EC should create a workplan that we should prioritize to structure the EC meetings. | | |
| | | | |

Executive Committee

August 30, 2023 | 4-5 PM |

MINUTES

Attendance

Attendees: ReGina Hentz, Donna Price, Candace Morgan, Erica George, Katie Zeiter, Tasha Gray, Tania James, Terra Linzner, Taura Brown, Kiana Harrison, Desiree' Arscott, Sarah Rennie, Celia Thomas, Lisa Todd, Nona Ingram, Scott Jackson, Denise Goshton, Viki Demars, Chris Harthen, Amanda Sternberg, Courtney Smith, Amy Brown, Chelsea Johnson

Excused:

| Time | Agenda Item | Presenter/ Facilitator | Suppor ting Materi als |
|----------------------------|--|---------------------------|---------------------------------|
| 4:00-4:10pm (5-10 mins) | Welcome | Celia | |
| 4:10-5:00pm (50 mins) | Reallocation Appeals Recommendations (action- item vote) The rest of the CoC Board was invited to be a part of the discussion surrounding the reallocation appeals recommendations brought from the Appeals Committee. The new project review committee will use the recommendations the Board votes on to then bring recommendations for new projects to the September Board meeting. The vote to approve the reallocation appeals recommendation was motioned by Sarah R. and seconded by Regina H. | Amanda | |



FY2023 Continuum of Care Notice of Funding Opportunity (NOFO)

September 11, 2023

HUD released the Notice of Funding Opportunity (NOFO) for the FY2023 Continuum of Care (CoC) on July 5. The NOFO assesses CoCs' performance on an array of factors. HUD's priorities for this year's competition are highlighted below. The CoC application questions are a blend of the following:

- Describing *how things are* within our community and our system.
- Describing what our community *has done*.
- Describing what our community is doing.
- Describing what our community will do.

This document contains a preliminary analysis of what HUD has detailed in this year's NOFO and how we anticipate we will perform.

The CoC application, and all project applications, are due to HUD by September 28, 2023.

HUD's Homeless Policies Priorities

Below is a table of the priorities HUD is emphasizing within this year's NOFO. The table also provides a high-level summary of the strengths and weaknesses of our CoC related to each priority. Strengths point to areas where we may be able gain points and weaknesses show areas where we may be at risk of losing points within the application. We will take both into consideration as we develop our responses to the application questions.

| Priority | Initial Local Assessment |
|--------------------------------|---|
| 1. Ending Homelessness for all | Strengths: Overall annual counts of people experiencing homelessness has decreased |
| persons. | over past few years. |
| | Weaknesses: Because HUD uses Point-in-Time (PIT) data to evaluate our progress on |
| | ending homelessness, based on this data (detailed below) it is likely we will earn few |
| | points in this section. |
| 2. Using a Housing First | Strengths: We are clear in our commitment at the systems level and provide training |
| approach. | and accountability. Our RRH and PSH projects have reduced barriers to entry and most |
| | RRH and PSH projects do well with operationalizing Housing First principles. |
| | Weaknesses: Some providers still struggle to comply with requirements to keep |
| | programming low-barrier, particularly within the emergency shelter system. The CoC |
| | has an opportunity to develop a more robust process for evaluating compliance with |
| | Housing First standards. |
| 3. Reducing Unsheltered | Strengths: We have multiple Street Outreach programs that continue to seek ways to |
| Homelessness | improve coordination and collaboration. Several programs have been piloted and |
| | implemented to engage hard-to-reach populations. |
| | Weaknesses: Many unsheltered persons are skeptical of the homeless system at large |
| | and resistant to engagement. Our score is still impacted by the significant change in the |
| | two most recent unsheltered counts, as the 2022 count is compared to the 2019 count, |
| | which was unusually low due to the polar vortex. With the rise of criminalization |
| | policies in communities across the country, the CoC must keep itself abreast of any |
| | potential policies that may be proposed in the CoC and be prepared to advocate on |
| | behalf of people experiencing homelessness. |
| 4. Improving System | Strengths: The Performance and Evaluation Committee (PEC) has been working to |
| Performance | evaluate our SPMs and develop system-level strategies to improve performance. We |
| | incorporate evaluation on some SPMs within our project application review process. |
| | Weaknesses: Our performance on several SPMs has not been improving, and in some |
| | instances, has been worsening. This is detailed on pages 5 – 6 below. |

| Priority | Initial Local Assessment |
|--|--|
| 5. Partnering with Housing, Health & Service Agencies | Strengths: Local PHAs (Detroit Housing Commission and MSHDA) have a history of aligning HCV resources with people experiencing homelessness. The pandemic has facilitated greater collaboration with the health department/system. Weaknesses: We need to continue to improve our partnerships with the Criminal |
| | Justice, Child Welfare, and Behavioral Health systems. Past collaborate work with the Workforce Development system should be renewed. |
| 6. Racial Equity | Strengths: We have done significant work as a system to assess and strategize around equity. This includes the NIS Housing Justice Roadmap, a survey of CoC Leadership, and HMIS disparity analysis. Through this work, we developed a vision for the CoC that was rooted in equity. The Detroit CoC is also involved in racial equity work that is occurring at the State level. Weaknesses: Disparities continue to exist within the system that needs to be addressed and mitigated. The CoC is at a point where specific action steps should be developed in order for us to be able to clearly respond to the questions in the CoC |
| | application. |
| 7. Improving Assistance to LGBTQ+ Individuals | Strengths: The CoC has CoC-wide policy on Non-Discrimination and Equal Access to Housing. The CoC also promotes training opportunities for provider agencies on best practices in serving people who identify as LGBTQ+. Projects receiving YHDP funding will be specifically evaluated for their ability to provide services that are responsive to the needs of the LGBTQ+ community. |
| | Weaknesses: The CoC could improve on the way in which evaluates provider compliance with non-discrimination and Equal Access expectations. |
| 8. Persons with Lived Experience | Strengths: The CoC has a robust, active, and compensated advisory committee for persons with lived experiences of homelessness, including a youth-specific committee (the Detroit Advisors Group and Youth Action Board). We created a position devoted to the work of empowering and elevating persons with lived experience. We are actively working to improve representation across the CoC. Weaknesses: Individual providers seem to have room for improvement in how they meaningfully include persons with lived experience of homelessness within their |
| | programming; there is a need for CoC-wide standards/expectations. Program grievances additionally continue to indicate an overall dissatisfaction with the quality of services/support provided by our CoC. |
| 9. Increasing Affordable Housing Supply | Strengths: Collaborative conversations with the City of Detroit have been occurring around how to increase the supply of quality Permanent Supportive Housing, particularly through the use of HOME-ARD funding. Over the course of 2022/2023, the past year, the CoC has hired a Realty consultant to assist with landlord engagement to increase PSH/RRH provider access to available units. Weaknesses: There is always additional room for increased advocacy at the local and state levels for increasing the supply of affordable housing. |

Changes from 2022

Overall, there is little substantive changes in HUD's policy priorities in this year's competition when compared to the 2022 competition. HUD continues to emphasize:

- Awarding points for data-driven improvement in performance
- Reducing programmatic and systemic barriers to housing
- Addressing racial inequities
- Implementing strategies to prevent and reduce the spread of infectious disease
- Demonstrating an ability to leverage other resources, particularly housing and healthcare resources, within CoC funded projects

Amount of Funding Available

The Detroit CoC has a maximum of \$36,920,858 in funding that it can request for renewal and new projects, exclusive of the CoC Planning grant. This is detailed in the chart below as compared to the FY2022 competition.

| Amounts Available for | FY2023 | FY2022 |
|---|--------------|--------------|
| Annual Renewal Demand (ARD)* | \$31,044,735 | \$29,678,914 |
| CoC Bonus (new project funding) | \$2,419,580 | \$1,651,973 |
| Domestic Violence Bonus (new project funding) | \$3,456,543 | \$3,303,947 |
| TOTAL FOR NEW & RENEWAL | \$36,920,858 | \$34,634,834 |
| CoC Planning | \$1,500,000 | \$991,184 |

^{*}Annual Renewal Demand (ARD) is the dollar amount needed to renew all renewal projects for one year.

| Tier 1 Amount Compared to FY2022 | | | | |
|------------------------------------|--------------|--------------|--|--|
| FY2023 FY2022 | | | | |
| Tier 1 Amount as Percentage of ARD | \$28,871,604 | \$28,194,968 | | |
| | 93% of ARD | 95% of ARD | | |
| Tier 2 Amount | \$4,592,711 | \$2,967,892 | | |

"Tier 1" is a funding threshold set by HUD, based on the CoC's Annual Renewal Demand. Any type of project (renewal or new) may be placed within the Tier 1 funding threshold. Tier 1 is the amount of funding HUD is essentially guaranteeing to award to the CoC, and therefore projects placed within Tier 1 are highly likely to be selected by HUD for funding. Projects placed into Tier 2 are less likely to be selected by HUD for funding. The extent to which the CoC is awarded projects in Tier 2 depends on the CoC application score.

Analysis

- Overall, there is more funding available this year than in 2022, due primarily to:
 - \$1.3 million worth of renewal projects renewing for the first time this year
 - An increase in our CoC's "Preliminary Pro Rata Need", which is a formula used by HUD to set the amount of CoC bonus and DV Bonus.
- The amount of DV Bonus funding available is essentially the same as last year.
- While the dollar amount of funding available in Tier 1 is more than it was in 2022, because of the projects
 renewing for the first time this year and the ranking policy that will place the new CE-SSO set-aside project in
 Tier 1, a greater proportion of renewal projects may end up in Tier 2 than in prior years. This will become more
 clear once the final project priority ranking list is completed.

CoC Application Scoring Criteria

The table below compares this year's CoC application scoring criteria to the FY2022 competition scoring criteria.

| | FY2023 | | | FY2022 | | |
|---|--------------------|---------------------------------------|--------------------|---------------------------------------|---------------------------------|--|
| CoC Application Scoring Criteria | Points Possible | % of Points Out Total Points Possible | Points Possible | % of Points Out Total Points Possible | Detroit CoC Score in FY22 | |
| CoC Coordination and Engagement | 85 | 43% | 83 | 42% | 76.5 | |
| Project Capacity, Review, and Ranking | 27 | 14% | 30 | 15% | 29.5 | |
| Homeless Management Information System (HMIS) | 9 | 5% | 9 | 5% | 9 | |
| Point in Time Count (PIT) | 5 | 3% | 5 | 3% | 5 | |
| System Performance | 60 | 30% | 59 | 30% | 34 | |
| Coord. with Housing and Healthcare | 14 | 7% | 14 | 7% | 3 | |
| Total Points Possible | 200 | | 200 | | 157 | |

Analysis

- Overall, there are not substantial changes to the scoring criteria or the application questions this year.
- Analysis completed on the 2022 CoC application score, and narrative responses given in the 2022 application
 indicate that we scored well on the 2022 narrative responses. Updates to responses will be made as needed to
 ensure they accurately reflect the work done over the past year.
- HUD has increased the percentage of points possible for data-driven components. These points, and the estimated number Detroit will earn, are detailed in the charts below.

Timeline

The timeline for the competition this year is given here:

Local Application Process

- March to June: Developing local funding priorities, developing project evaluation criteria, and releasing application materials
- June August: Project applications submitted and reviewed
- September: Final application funding decisions made; project applications submitted to HUD
- Early 2024: HUD funding announcements made

National Application Process

- June July: Competition of administrative steps for CoC competition (CoC registration, GIW)
- July: FY2023 NOFO Released
- August September: Responses to CoC application questions drafted
- September: CoC membership vote to approve final application; final application submitted to HUD by September 28

Data-Driven Scored Components

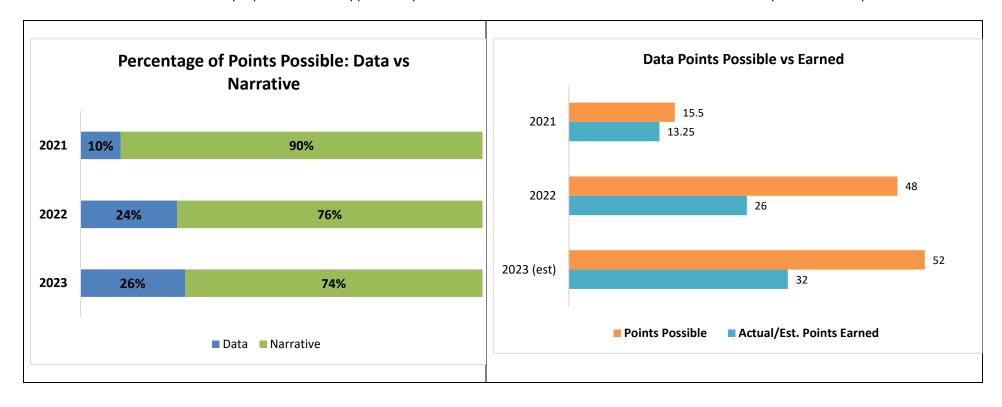
The following pages provide additional details to the data-driven scored components in this year's CoC application. Overall, the number of points based on data-driven measures is roughly the same as last year, although we are anticipated to earn fewer of those points.

| Measures Based on Changes in Point in Time (PIT) Counts | | | | | | |
|--|---------------------|---------------------|-----------------------|--|---|-------------------------------|
| | January 2022 PIT | January 2023 PIT | Change in Performance | FY2023 Est. Points to be Earned out of Points Possible | Change in Scoring Criteria from FY2022 | FY2022 Points Possible/Earned |
| Decrease of at least 5% in sheltered count | 1489 | 1280 | -14% | 2/2 | No change | 0/2 |
| Decrease of at least 5% in unsheltered count (Jan 2022 brought forward for Jan 2023) | 202 | 202 | No change | 0/7 | Increased value | 0/5 |
| Decrease of at least 5% in total sheltered and unsheltered PIT count (2022 unsheltered count combined with 2023 sheltered count) | 1691 | 1482 | -12% | 3/3 | No change | 3/3 |
| Increase in RRH beds on HIC OR via other data increase in people | CY2022: | CY2021: | Increase | 9/9 | Options to demonstrate | 10/10 |
| entering RRH in past year than prior year. | 1,802 | 1,641 | | | improvement | |
| Point in Time Co | ount Data Po | oints Earne | d/Possible Total | 14/21 (67%) | | 13/20 (65%) |

| Measures Based on Changes in System Performance Measures (SPMs) | | | | | | |
|--|--------------------------------------|--------------------------------------|--------------------------|--|---|----------------------------------|
| | FY2021 SPM (10/1/20 – 9/30/21) | FY2022 SPM (10/1/21 – 9/30/22) | Change in Performance | Est. FY2023 Points to be Earned out of Points Possible | Change in Scoring Criteria from FY2022 | FY2022 Points Possible/Earned |
| Reduce number of first time homeless | 2451 | 3395 | +944 | 0/1 | None | 1/1 |
| Reduce LOT by 5% LOT is 90 days or less | 125 days | 125 days | No change | 0/8 | None | 0/8 |
| Increase exits to PH destinations by at least 2% or have rates 50%+ | 52% | 55% | +3% | 8/8 | Increased | 6/6 |
| Increase exits to PH or retention in PH by at least 1% or have rates 96%+ | 99% | 99% | No change | 4/4 | points | 3/3 |
| Reduce returns to homelessness within 6 months by 1% or have rate 5% or less | 11% | 10% | -1% | 3/3 | None | 0/3 |
| Reduce returns to homelessness within 12 months by 1% or have rate 10% or less | 16% | 15% | -1% | 3/3 | None | 3/3 |
| Increase employment income for persons exiting CoC programs or have rate 20%+ | 8% | 7% | -1% | 0/2 | None | 0/2 |
| Increase non-employment cash income for persons exiting CoC programs or have rate 50%+ | 30% | 25 | -5% | 0/2 | None | 0/2 |
| System Performance Measure Points Earned/Possible Total | | | | 18/31 (58%) | | 13/28 (46%) |
| TOTAL DATA-DRIVEN SCORED COMPONENTS | | | | 32/52 (62%) | | 26/48 (54%) |

Proportion of Data-Driven vs Narrative Questions in CoC Application

The charts below demonstrate the proportion of CoC application points that have been data-driven vs narrative-driven in the past three competitions.



CoC Application Input from CoC Board and Board Meeting Guests

September 11, 2023

At the September board meeting CoC Board members and guests will have the opportunity to participate in breakout room brainstorming sessions. The input provided in these breakout brainstorming questions will be used to either supplement or affirm the responses being crafted to these questions in the CoC application. There will be two rounds of breakouts, and people will be able to select which breakout room they want to participate in.

Breakout Brainstorming Round 1

Breakout Room #1: Racial Equity Part 1: What Actions Have Already Been Taken?

Facilitator: TBD
Note Taker: TBD

Context

• HUD is asking the CoC to respond to several questions on how the CoC is addressing racial equity at both the program and system levels. HUD expects CoCs to be taking steps to improve racial equity in the provision of homelessness assistance and in the outcomes of homelessness assistance received.

Brainstorming Questions:

- 1. If you are a homeless service provider, what steps has your agency *already taken* to *understand* the extent to which racial disparities may exist within your agency's programming? Example, are racial disparities how long it takes to move a person into housing, or are racial disparities in program outcomes?
- 2. If your agency recognizes that disparities exist within your programming, what steps has your agency *already taken* to *address* those disparities?
- 3. Has your agency analyzed the extent to which agency staff (including front-line staff) reflect the populations served?
 - a. If racial disparities have been revealed through this analysis, what steps has your agency *already taken* to reduce these disparities?

Breakout Room #2: Evaluating Projects for Alignment with Housing First

Facilitator: TBD
Note taker: TBD

Context

- In this context, "Housing First" means the extent to which projects have reduced or eliminated barriers to housing, just as eligibility criteria or service participation requirements, and that every effort is made to help the person remain successfully housed once they move in.
- The response to this question is to be focused on CoC funded projects (PSH, RRH, TH-RRH, and TH), rather than all homeless programs in our system.
- HUD is seeking information on how the CoC evaluates CoC projects throughout the year (not just during the local competition) for alignment with Housing First. Our response drafted to this question currently references the following:
 - All CoC projects have eliminated non-funder required eligibility criteria
 - Referrals to projects may only be made via Coordinated Entry; reasons for declining a referral are narrowly defined
 - Data on length of time from project entry to housing move in is analyzed quarterly for each PSH and RRH project; this data is reviewed at provider workgroup meetings

- CoC grievance process is a means for the CoC to become aware of, and respond to, instances when a project may not be following Housing First principles
- Conducting such an evaluation throughout the year is an area where improvement may be needed. Your input is sought on how we may improve in this area.

Brainstorming Questions

- 1. Given the above list of how the CoC currently monitors and evaluates project alignment with Housing First throughout the year, is there anything that seems to be missing from **what we currently do**?
- 2. Going forward, *what other ways* the CoC could or should monitor and evaluate project alignment with Housing First?
- 3. From a *systems perspective*, what steps should the CoC take to ensure projects are better aligned with Housing First principles?

Breakout Room #3: Reducing the Number of First Time Homeless

Facilitator: TBD
Note Taker: TBD

Relevant System Performance Measure Data:

| | # Of first time homeless | # Of first time homeless | Change in |
|--|--------------------------|--------------------------|-------------|
| | during | during | Performance |
| Measure | 10/1/20 - 9/30/21 | 10/1/21 - 9/30/22 | |
| Reduce the number of first time homeless | 2,451 | 3,395 | 个39% |

Context:

We recognize that over the course of 2021-2022, as compared to the prior year, significant changes
occurred within our system that may have resulted in more first-time homeless, including the cessation
of eviction moratoriums and a reduction in COVID-era prevention assistance.

Brainstorming Questions

- 1. What has our CoC *done well* in helping to prevent people from becoming homeless for the first time that we should *continue doing*?
- 2. What are things our CoC should **stop doing** that causes people to become homeless for the first time?
- 3. What are things our CoC should **start doing** to prevent people from becoming homeless for the first time?

Breakout Room #4: Increasing Exits from Shelter, Transitional Housing and RRH to Permanent Housing

Facilitator: TBD Note taker: TBD

Relevant System Performance Measure Data:

| Nelevant System renormance Measure Data. | | | |
|--|-------------------|-------------------|-------------|
| | % Of people who | % Of people who | Change in |
| | exited to Perm. | exited to Perm. | Performance |
| | Housing from | Housing from | |
| Measure | 10/1/20 - 9/30/21 | 10/1/21 - 9/30/22 | |
| Increase exits from Shelter, Transitional Housing, and Rapid Rehousing to Perm. Housing by at least 5% | 52% | 55% | 个3% |

Context:

 Our data tells us that within this measure, our emergency shelters struggle the most with exiting people from shelter to permanent housing, while our Transitional Housing and Rapid Rehousing programs generally experience greater success in this measure. • This is the second year in a row that our overall performance has improved (47% to 52% in last year's competition; 52% to 55% in this year's).

Brainstorming Questions

- 1. What has our CoC done well to increase the rates at which people exit from time-limited programs (shelter, transitional housing, rapid rehousing) to permanent housing destinations that we should continue doing?
- 2. What are things our CoC should **stop doing** in order to increase exits to permanent housing?
- 3. What are things we should **start doing** to increase exits to permanent housing?

Breakout Brainstorming Round 2

Breakout Room #5: Decreasing Rates of Return to Homelessness Following Exit to Permanent Housing

Facilitator: TBD
Note taker: TBD

Relevant System Performance Measure Data:

| | % Of people who | % Of people who | Change in |
|---|--------------------|------------------|--------------|
| | returned to | returned to | Performance |
| | homelessness after | homelessness | |
| | exiting to Perm. | after exiting to | |
| | Housing from | Perm. Housing | |
| | 10/1/20 - 9/30/21 | from 10/1/21 - | |
| Measure | | 9/30/22 | |
| Reduce rates of returns to homelessness within 6 | 11% | 10% | ↓ 1% |
| months by at least 1%, or have rates of 5% or less | 1170 | 10% | V 170 |
| Reduce rates of returns to homelessness within 12 | 160/ | 150/ | ↓ 1% |
| months by at least 1%, or have rates of 10% or less | 16% | 15% | V 1% |

Context and Questions for breakout rooms:

• This measure specifically looks at people who exit a homeless program to a permanent housing destination and then subsequently returns back to homelessness. Our CoC has made a very small (1%) improvement in our performance for people returning to homelessness at either the 6-month or 12-month mark.

Brainstorming Questions

- 1. What are things our CoC has *done well* in helping to hold steady the rates at which people return to homeless after exiting a program to permanent housing that we should *continue to do*?
- 2. What are things we do that contribute to people returning to homelessness that we should stop doing?
- 3. What are things our CoC should start doing to reduce rates of return to homelessness?

Breakout Room #6: Racial Equity Part 2: What Actions Would You Like to Take?

Facilitator: TBD
Note Taker: TBD

Context

• HUD is asking the CoC to respond to several questions on how the CoC is addressing racial equity at both the program and system levels. HUD expects CoCs to be taking steps to improve racial equity in the provision of homelessness assistance and in the outcomes of homelessness assistance received.

Brainstorming Questions

- 4. If you are a homeless service provider, what steps would your agency *like to take* to *understand* the extent to which racial disparities may exist within your agency's programming? Example, if there are racial disparities how long it takes to move a person into housing, or if there are racial disparities in program outcomes?
- 5. If your agency recognizes that disparities exist within your programming, what steps would your agency *like to take* to *address* those disparities?
- 6. Has your agency analyzed the extent to which agency staff (including front-line staff) reflect the populations served?
 - a. If racial disparities have been revealed through this analysis, what steps would your agency *like to take* to reduce these disparities?

Breakout Room #7: Reducing the Length of Time People Are Homeless

Facilitator: TBD
Note taker: TBD

Relevant System Performance Measure Data:

| Relevant System Ferrormance Medsure Butt | 41 | | |
|---|---------------------------|----------------------|-------------|
| | Avg # of days people were | Avg # of days people | Change in |
| | homeless during | were homeless during | Performance |
| Measure | 10/1/20 - 9/30/21 | 10/1/21 - 9/30/22 | |
| Reduce by 5% length of time people are | | | |
| homeless or have lengths of time that are | 125 days | 125 days | No change |
| 90 days or less | | | |

Context

 We recognize that over the course of the past year, there were likely a number of COVID-related factors still in play in our community that increased the length of time people were homeless, such as lack of available units, staffing capacity challenges, etc.

Brainstorming Questions

- 1. What are things our CoC *done well* to try to reduce the length of time people experience homelessness that we should *continue to do*?
- 2. Are there things we are currently doing that are increasing the length of time people experience homelessness that we should **stop doing**?
- 3. What are things we should **start doing** to reduce the length of time people experience homelessness?

Breakout Room #8: Increasing Rates of People Exiting Programs with Increases in Income and Employment

Facilitator: TBD
Note taker: TBD

Relevant System Performance Measure Data:

| | % Of people who | % Of people who | Change in |
|---|--------------------|--------------------|-------------|
| | exited CoC funded | exited CoC funded | Percentage |
| | program with an | program with an | |
| | increase in income | increase in income | |
| | or employment | or employment | |
| | from | from | |
| Measure | 10/1/20 - 9/30/21 | 10/1/21 - 9/30/22 | |
| Increase rate of people exiting CoC funded programs with employment income, or have a rate at least 20% | 8% | 7% | ↓1% |
| Increase rate of people exiting CoC funded programs | | | |
| with an increase in non-employment cash income, or | 30% | 25% | ↓ 5% |
| have a rate at least 50% | | | |

Context and Questions for breakout rooms:

- While HUD specifically scores the CoC on increasing employment and income for just CoC funded programs, strategies to help people increase their income/employment could apply to other funded programs too (ie, City funded programs, shelters, etc).
- For this measure, "non-employment cash income" primarily refers to cash benefits like SSI, SSDI, Veterans benefits, etc.
- This is the second year in a row our performance has declined on both measures.

Brainstorming Questions

- 1. What are things our CoC has *done well* in helping people increase their income and employment that we should *continue to do*?
- 2. What are things we do that may make it difficult for people to increase their income and employment that we should **stop doing**?
- 3. What are things our CoC should **start doing** to help people increase their income and employment?

